

# Vacancy

**CLP Power Hong Kong Limited**  
**COO Management Office**  
**Contracts & Procurement**  
**Assets & Equipment (Generation)**  
**Manager – Assets & Equipment (Generation)**  
**[Ref.: CLPP-COOMO-C&P-A&E-M]**

*CLP was founded in Hong Kong in 1901, at a time when electricity was still a novelty worldwide. Today we power millions of homes and businesses across the Asia Pacific regions. In Hong Kong, we operate a vertically-integrated electricity supply business providing a highly-reliable supply of electricity to 80% of the city's population. Outside Hong Kong, we invest in the energy sector in Mainland China, India, Southeast Asia, Taiwan and Australia. Our business includes power generation, transmission and distribution, and electricity and gas retail activities. Our goal is to meet Asia-Pacific's energy challenge in a sustainable manner from one generation to the next.*

The Contracts & Procurement (C&P) function under CLP Power Hong Kong Limited oversees the operating company's circa HKD 20 billion annual expenditure with 1,200 suppliers across 50 categories of spend. C&P's vision is "to be an agile and responsible business partner, delivering customer value through supply chain expertise, collaboration, innovation and excellence".

The C&P organisation is structured by Category Groups (CG), which are combinations of categories and sub-categories of spend in key supply markets. Key teams include: Assets & Equipment (Generation and Transmission & Distribution), Fuels, IT & Telecom, Customer & Corporate Services, and Performance & Excellence (COE).

Assets & Equipment (A&E) - Generation covers a range of critical categories in power generation equipment and related services, including : turbines, generators, boilers, balance of plant equipment, controls and instrumentation, operations systems, plant and electrical/mechanical works, and maintenance / repair / overhaul services.

We are looking for a high caliber and experienced procurement professional to join the A&E-Generation category group and lead assigned category/sub-category teams.

## **Key Responsibilities:**

Reporting to the Senior Manager, A&E - Generation, the position will be responsible for:

- **Procurement Transformation.** Support C&P's transformation effort to transition to a new "Business Partnering" operating model, initiate and drive the adoption of new ways of working, actively develop and mentor team members through change management journey.
- **Procurement Leadership.** Plan, design and implement procurement engagements with internal Business stakeholders and external suppliers across each stage of the end-to-end procurement lifecycle (Source-to-Contract and Procure-to-Pay).
- **Demand Management.** Lead the C&P team's upstream engagement with relevant Business stakeholders to identify, evaluate and manage procurement demand pipeline.

- **Category Management.** Provide in-depth category and practice expertise in assigned OEM equipment and services categories; develop and implement long-term Category Business Plans and strategies to maximize long-term value and benefits delivered to the business.
- **Sourcing & Contracting.** Lead planning, development and implementation of market engagement strategies, including bid management, supplier proposal evaluations, commercial & contract negotiations, and post-award commercial & contract management.
- **Supplier Management.** Lead and coordinate Supplier Relationship Management (SRM) engagement with key strategic partners efforts to drive supplier delivery performance, strategic alignment and business development.
- **Risk Management.** Develop and implement effective supply chain strategies to manage CLPP's business and operations risk exposure with key suppliers (including supply availability, reliability, cost and sustainability).
- **Partnerships & Innovation.** Develop strategic relationships and innovation opportunities with key supply chain partners to realize improvements in safety, quality, delivery and cost management.
- **Governance.** Ensure compliance with procurement policies, processes and procedures whilst driving commercial effectiveness and strong business ethics.

#### Requirements:

- University degree in Business, Procurement and Supply Chain, or other relevant discipline with Post-Graduate degree preferred.
- Membership and/or qualification from a procurement professional body (e.g. CIPS, ISM, etc.) preferred.
- Minimum 8 years' experience in relevant procurement roles with relevant category expertise and increasing level of team management responsibility.
- Demonstrated knowledge of procurement leading practices applied across diverse categories and organisations.
- Strong interpersonal, communication and stakeholder management skills.
- Dynamic, innovative and creative-thinking change advocate.
- Fluency in English required, fluency in Cantonese a distinct advantage.

Please apply by sending email to [chr@clp.com.hk](mailto:chr@clp.com.hk) giving a detailed C.V. including current and expected salary, career history, major achievements and personal attributes on or before **5 May 2021**.

Applicants not invited for interview within 6 weeks from the closing date may assume their applications unsuccessful.

Information provided will be for recruitment purpose within the CLP Group and only short-listed candidates will be contacted. We comply with all applicable laws and regulations of HKSAR in handling applications.

For details of the Personal Information Collection Statement, please visit our website: <https://clp.to/engPICS>

For further information on our company, please visit our website: <https://www.clpgroup.com/>

**Date Exhibited: 27 Apr 2021**

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