

# Vacancy

**CLP Holdings Limited**  
**Group Operations**  
**Procurement & Supply Chain**  
**Associate Director – Commercial**  
**[Ref.: CLPH-GO-PSC-DC]**

We are looking for a high caliber individual to join our Procurement & Supply Chain Team as Associate Director – Commercial. Reporting to the Senior Director – Group Procurement, key responsibilities include:

## The Position Profile:

- Develop systems, methods and processes for commercial management practice.
- Develop and implement the Group PSCM commercial strategy as an element of the Group PSCM strategy.
- Provide high quality and timely commercial advice to CLPH and the Regions.
- Quality assurance of commercial advice provided for procurements, and asset acquisition and divestment, including joint ventures and shareholder agreements.
- Undertake periodic commercial risk assessments of mega-projects and business transactions.
- Maintain visibility of the pipeline of renewable energy projects to ensure appropriate PSCM engagement and strategy development.
- Develop best-practice procurement processes for mega-projects to drive standardisation of practice.
- Develop and implement procurement strategies for mega-projects, CLPH procurement requirements and renewable energy projects.
- Ensure the delivery of procurement services to CLPe Solutions, including understanding demand forecasts, alignment of strategy to business objectives, supervision, coaching and mentoring of two (2) procurement staff seconded into CLPe Solutions.
- Undertake the mapping of critical supply chains and value chains to understand single points of failure, waste, cost minimisation, sustainability opportunities / objectives, risk management. Based on the findings, develop and implement appropriate plans.
- Manage CLPH strategic supplier relationships, to ensure agreed multi-year business plans aligned to corporate and regional objectives.
- Maintain the group PSCM risk management assessment for submission to the Group Executive Committee and Audit and Risk Committee.
- Lead and manage PSCM initiatives.

### Requirements:

- A recognised university degree in Business, PSCM, Commerce, Engineering or other relevant discipline. Master's degree in relevant disciplines would be a definite advantage.
- Membership and/or qualification from a professional body such as the Chartered Institute of Purchasing and Supplier (CIPS), the Institute of Supply Management (ISM) or equivalent preferred.
- At least 10 years of experience in provision of commercial advice with managerial responsibility.
- Demonstrated hands-on experience and working knowledge of current and emerging leading practices & capabilities.
- It is highly desirable to have experience in multi-cultural and distributed organizations, multiple industry experience and in a consulting organization.
- Team-orientated and results-driven and able to build collaborative working relationships.
- Excellent stakeholder management, communication, negotiation and influencing skills.
- Fluency in English required, knowledge of Cantonese and/or Mandarin is an advantage.
- Willingness to travel overseas as necessary.

Please apply by sending email to [ghr@clp.com.hk](mailto:ghr@clp.com.hk) giving a detailed C.V., including academic qualification, career history, current and expected salary, major achievements and personal attributes on or before **6 March 2021**.

*Important: To facilitate our easy tracking please use a unique file name for all attachments and your email subject box in this format: CLPH-GO-PSC-DC\_Last Name\_First Name\_Other Names (if applicable)*

Applicants not invited for interview within 6 weeks from the closing date may assume their applications unsuccessful.

Information provided will be for recruitment purpose within the CLP Group and only short-listed candidates will be contacted. We comply with all applicable laws and regulations of HKSAR in handling applications. For details of the Personal Information Collection Statement, please visit our website: <http://clp.to/engPICS>

For further information on our company, please visit our website: <https://www.clpgroup.com/>

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