

Vacancy

CLP Holdings Limited

Business Development & Asset Management Oversight

Associate Director – Business Development & Asset Management Oversight

[Ref.: CLPH-BDAMO-AD]

Founded in 1901 as China Light and Power Company Limited in Hong Kong, CLP Group has grown from a Hong Kong-based power utility into a leading investor and operator in the Asia Pacific Region's electricity market. Its portfolio comprises over 60 generation assets of gas, coal, nuclear and renewable energy, distribution and transmission assets and retail operations. The CLP Group is owned by CLP Holdings, a company listed on the Stock Exchange of Hong Kong.

We are looking for a high caliber individual who is dynamic, analytical and innovative to join Business Development & Asset Management Oversight team in our Group Finance department. Reporting to the Senior Director - Business Development & Asset Management Oversight, the appointee will be responsible for the following duties:

- Manage and support CLP's M&A activities in various geographies that fit into CLP Group strategy and business needs (including joint venture and divestment activities that may be required). Lead or support the group in all phases of the transaction such as business plan, LOI, IM review, due diligence, structuring, negotiation, legal documentation and integration plan.
- Possess deep understanding of the energy markets in different geographies. Conduct research on market trends, industry insights and competitive landscape, including market structure, regulations, long-term trends, contracts, market participants, etc.
- Coordinate with other functions within CLP Holdings (CLPH) and Business Units including tax, accounting, finance and legal to review the transaction in a holistic manner.
- Identify key potential investors for the transactions with pros and cons of each investor class clearly identified.
- Formulate and evaluate various options and deal structures with a view to maximizing the return to shareholders and present for senior management consideration.
- Recommend appointment of various external advisors including financial, accounting and tax advisors. Manage and coordinate the work with the advisors.
- Coordinate with internal and external counterparties to review the data rooms, pitchbooks and investment memorandum. Perform economic and financial analysis of the transaction and present recommendations to senior management.
- Prepare CLPH senior management presentations and memos to the CLPH Investment Committee, CLPH Finance & General Committee (F&GC) and CLPH Board.
- Supervise CLPH analysts in formulation of business and growth plans. Build the skills, competencies and profile of team members.

Requirements:

- MBA or a recognised advanced university degree in finance, economics, commerce, engineering or relevant quantitative disciplines, with professional qualification such as CPA, CFA.
- Minimum 15 years' relevant working experience within which minimum 6 years should be at managerial level with professional staff as direct reportees.
- Genuine interest and in-depth understanding of wholesale energy market principles and operation.
- Experienced M&A banker with knowledge in power utilities preferred.
- Experience in corporate finance and ability to lead cross-functional teams in project analysis and modelling.
- Experience in international markets and cross-border transactions especially Australia is highly desired.
- Business acumen with proven ability to review and negotiate investment-related agreements. Ability to structure transactions including accounting, tax, regulatory and legal.
- Strong leadership, commitment and communication skills. Fluent in written and spoken English required.

Please apply by sending email to ghr@clp.com.hk giving a detailed C.V., including career history, major achievements and personal attributes on or before **27 February 2021**.

Important: *To facilitate our easy tracking please use a unique file name for all attachments and your email subject box in this format: CLPH_BDAMO_AD_Last Name_First Name_Other Names (if applicable)*

Applicants not invited for interview within 6 weeks from the closing date may assume their applications unsuccessful.

Information provided will be for recruitment purpose within the CLP Group and only short-listed candidates will be contacted. We comply with all applicable laws and regulations of HKSAR in handling applications. For details of the Personal Information Collection Statement, please visit our website:

<https://www.clpgroup.com/content/dam/clp-group/channels/careers/document/pics/CLPH%20English%20PICS.pdf.coredownload.pdf>

For further information on our company, please visit our website: <https://www.clpgroup.com/>

Date Exhibited: 20 February 2021
Date Withdrawn: 27 February 2021

Information Classification: PROPRIETARY

(本項職位空缺只備英文版本)



Energy for Brighter Tomorrows