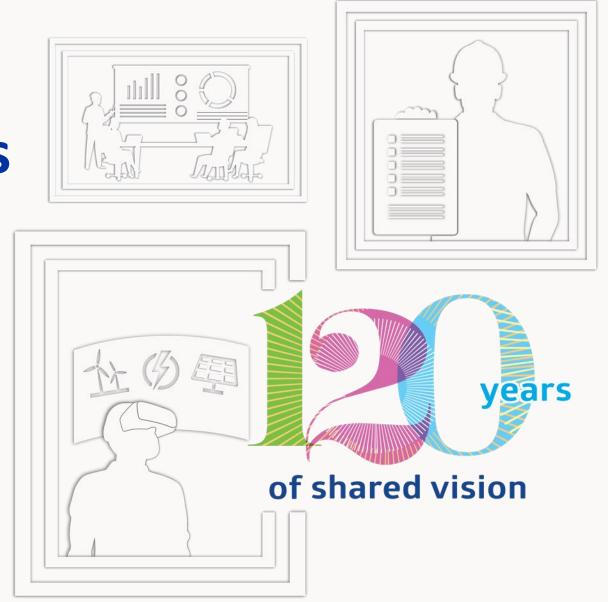
**CLP Holdings** 

# 2021 Annual Results Presentation

Energy for Brighter Tomorrows







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## **Agenda**

## **Overview**

Richard Lancaster, Chief Executive Officer

## **Financial Performance and Outlook**

Nicolas Tissot, Chief Financial Officer

## **Strategy and Roadmap**

Richard Lancaster, Chief Executive Officer

**Questions and answers** 

**Appendices** 



Rooftop solar panels at Queen's Hill substation, Hong Kong













# Strengthened Climate Vision, robust operations, earnings lower despite strong Hong Kong, dependable dividend

Accelerating energy transition amid volatile market conditions

New ambitious Climate Vision 2050 **Robust operations** 

Group earnings
lower. Strong Hong
Kong results
partially offset
lower earnings
from Australia &
Mainland China

Dividends and solid financial position maintained

Progressing towards the Utility of the Future





# Strengthened Climate Vision, robust operations, earnings lower despite strong Hong Kong, dependable dividend

## **Safety & Customers**

Safety <sup>(1)</sup> Reliability in

**Customer Accounts** 

Hong Kong (2)

Hong Kong

Australia

0.23

0.99

**2.711**<sub>m</sub>

**2.443**<sub>m</sub>

0.09~

0.07 ^

39k ^

7k ~

## **Operating Earnings & Operating EPS**

HK\$9,517 million 1

**17.8%** ~

HK\$3.77 per share

#### **Generation & Emission**

Electricity sent out (3) In Operation (3)

Under Construction (3) GHG Emissions Intensity (3) (4)

**91.2**TWh

**24.3**GW

**0.9**GW

 $0.57 \text{ kgCO}_2\text{e/kWh}$ 

6.1% ^

0.1 ^

0.3 ^

stable

- (1) Total recordable injury rate
- 2) Unplanned customer minutes lost average of the past 36 months
- (3) On an equity plus long-term capacity and energy purchase basis. Covers CLP's generation and energy storage portfolio
- (4) Greenhouse gas emissions intensity
- (5) Dividend Yield is calculated as dividend for the recent four quarters divided by closing share price on 31 December 2021





## **Dividend & Yield**

4<sup>th</sup> interim dividend

HK\$1.21

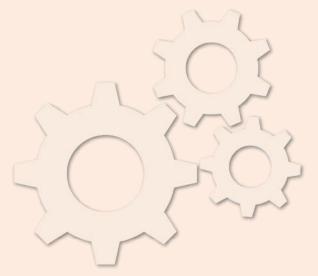
Total 2021 dividends

HK\$3.10

2021 dividends in line with 2020

Dividend yield (5)

3.9%



# Financial Performance and Outlook



Qian'an III Wind Farm, Jilin, Mainland China





# Core earnings base solid, volatility weighed on Australia and Mainland China, one-off charges

Revenue

HK\$83,959 million

5.5% ^

EBITDAF (1)

HK\$24,499 million

3.5%

ACOI (1)

HK\$15,191 million

**10.1%** ~

**Operating Earnings** (1)

HK\$9,517 million

17.8% **Y** 

**Total Earnings** 

HK\$8,491 million

**25.9%** ×

Capital Investment (2)

HK\$14,198 million

21.4% ^

(2) On cash basis





<sup>(1)</sup> Recurring EBITDAF. Recurring EBITDAF, ACOI and Operating Earnings exclude items affecting comparability

## **Operating earnings by region**

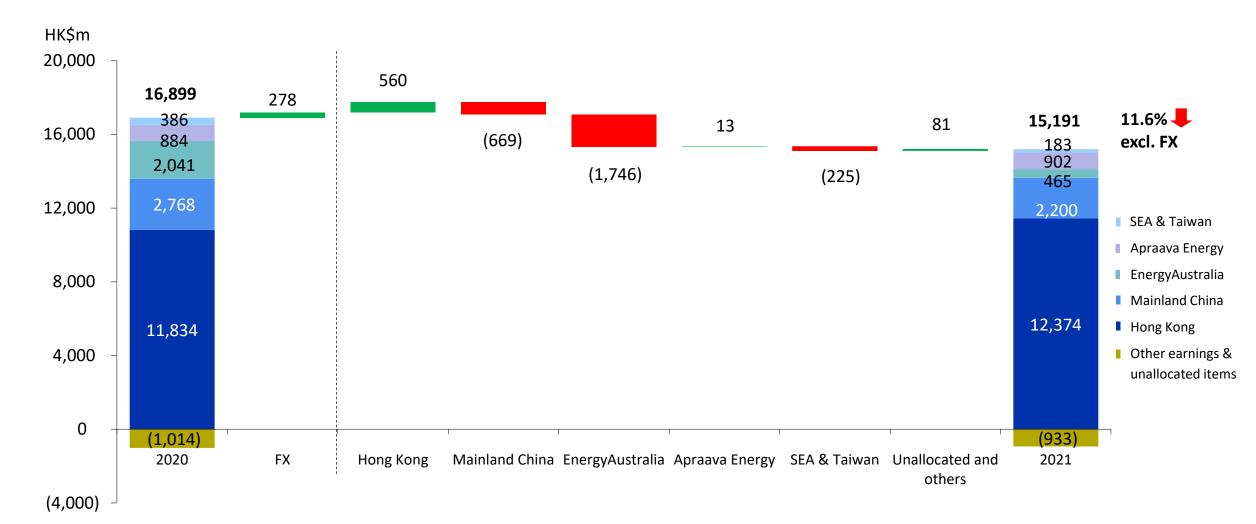
HK\$m	2021	2020	Change	
Operating Earnings				
Hong Kong electricity and related activities	8,490	8,088	<b>1</b> 5.0%	Solid performance in HK
Mainland China	1,660	2,233	<b>4</b> 25.7%	High coal costs
EnergyAustralia	(83)	1,690	<b>■</b> N/A —	Includes -HK\$640m
Apraava Energy	221	175	<b>1</b> 26.3%	y-on-y change in non-cash fair value
Southeast Asia and Taiwan	173	386	<b>5</b> 5.2%	adjustments
Other earnings and unallocated items	(944)	(995)	<b>1</b> 5.1%	
Operating Earnings	9,517	11,577	<b>17.8%</b>	Mainly litigation
Items affecting comparability	(1,026)	(121)		settlement, Morwell River Diversion &
Total Earnings	8,491	11,456	<b>25.9</b> %	Jhajjar impairment Details on slide 27





## **Adjusted Current Operating Income (ACOI) by business unit**

HK strong, Australia significantly lower, India stable, high coal prices impacting Mainland China & Taiwan

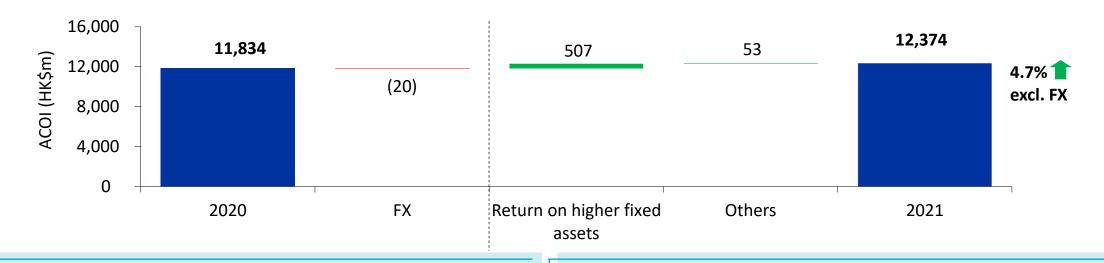






## **Hong Kong**

## Higher earnings reflecting progress in major projects despite COVID-19 pandemic



#### **Performance**

- ACOI up 4. 7%: Reflecting progress in major projects despite COVID-19 pandemic
- Capex: HK\$11.2 bn, up 26%: T&D HK\$4.9 bn; Generation HK\$6.3 bn
- Local Sales up 4.1%: Higher sales across all customer sectors
- Decarbonisation: 1st CCGT (D1) on-line, D2 construction continued, Offshore LNG Terminal progressed
- Smart City: Over 1.2 million smart meters and over 260MW of feed-in tariff projects connected or approved

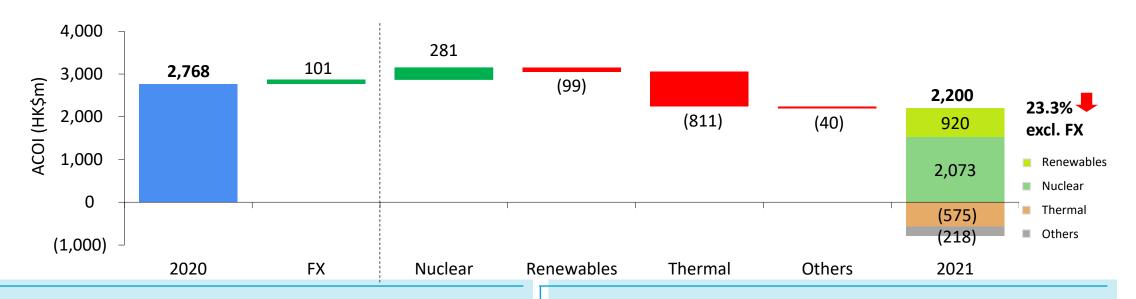
- Current Development Plan capex increased by HK\$3.2bn to HK\$56.1bn.
   HK\$24.3bn remaining investment to end 2023
- Robust outlook with higher infrastructure spend and visibility on continuing decarbonisation pathway
- Tariff increase in place for 2022 reflecting higher fuel costs
- Pressure from international fuel prices and supply chain disruptions expected to continue





## **Mainland China**

## Strong nuclear results partially offset impact of higher coal prices, renewables stable



## **Performance**

- ACOI down 23.3%: Strong nuclear results offset impact of higher coal prices, renewables stable
- Nuclear: Strong generation from Yangjiang, Daya Bay steady
- Renewables: Stable with lower hydro and wind partially offset by solar and full-year earnings from Laiwu III Wind
- Thermal: Higher coal costs
- Delays in national subsidy payments for renewables continue to impact cash flow

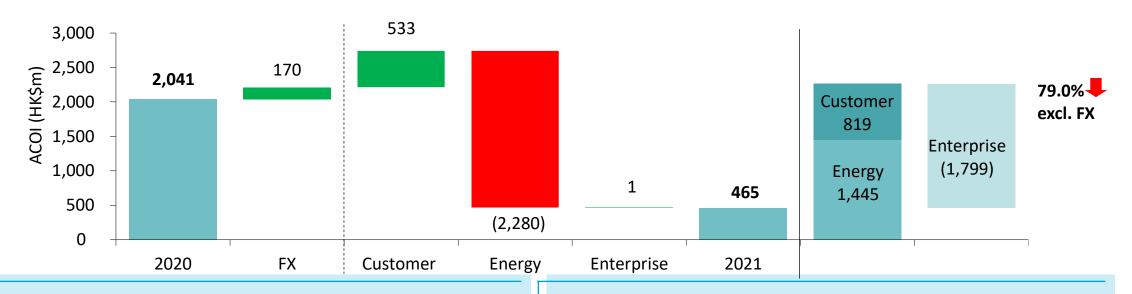
- Coal pricing mechanism and tariff reform may help relieve pressure on margins in thermal portfolio
- Continuation of strong nuclear operations. Increased market sales risk exposure for Yangjiang
- Actively discuss the evolution of regulation and participate in carbon trading market
- Accelerate decarbonisation and continue investment in renewables





## EnergyAustralia 🕑

## Severe impact from higher gas supply costs and lower electricity prices as energy transition accelerates



#### **Performance**

- ACOI down 79%: Severe impact from higher gas supply costs and lower electricity prices as energy transition accelerates
- Customer: Stabilisation of gross margin, with focus on value per account. Lower bad debt, cost efficiency improvements & lower depreciation
- Energy: Sound operational performance and improved availability. Generation margin decline on lower realised contract prices at Yallourn and Mount Piper, higher gas supply costs, Yallourn mine suspension, accelerated depreciation from planned earlier closure of Yallourn

- Competition and pressure on margins to remain intense. Focus on building a faster, more competitive Customer business, improving customer experience and the expansion of new products and services
- Continued pressure on wholesale margins from low electricity prices and high gas supply costs
- More investment in energy transition projects and optimise capital structure

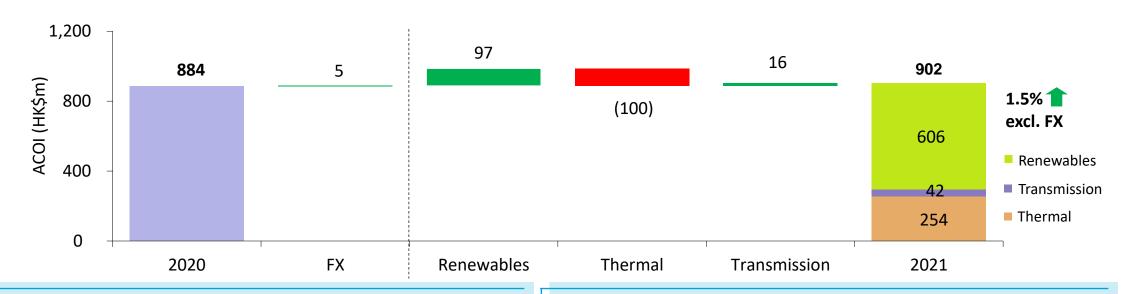




## Apraava Energy APRAAVA



## Dependable renewables and transmission partially offset by major maintenance in Jhajjar



#### **Performance**

- ACOI up 1.5%: Dependable renewables and transmission partially offset by major maintenance in Jhajjar
- Renewables: Higher wind generation and a full 12-month contribution from two new solar projects totalling 48MW
- Thermal: Higher O&M costs at Jhajjar due to major planned maintenance. Lower capacity tariff
- Transmission: Reliable operation with stable earnings. Acquisition of KMTL project in December 2021

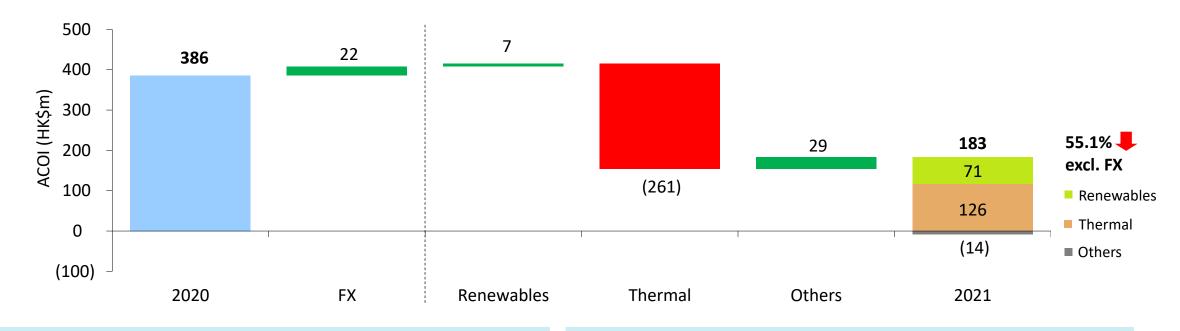
- Accelerate growth under a new corporate identity, Apraava Energy
- Continue investments in non-carbon assets under the partnership with CDPQ
- Progress Sidhpur wind farm construction & continue to pursue renewable receivables





## **Southeast Asia and Taiwan**

## Ho-Ping earnings reduced on higher coal costs and lower energy tariff with usual one-year time lag



#### **Performance**

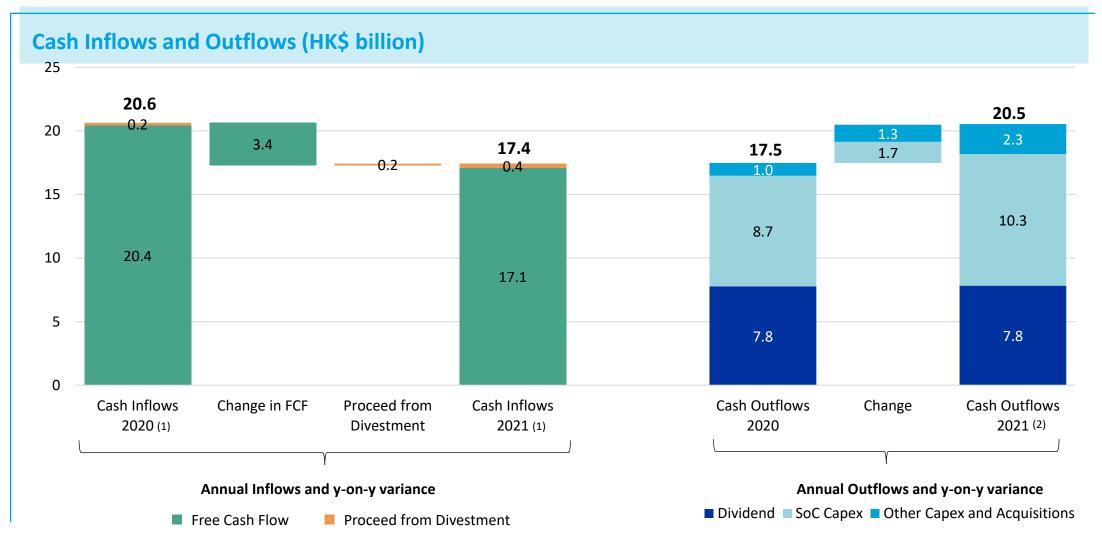
- ACOI down 55.1%: Ho-Ping earnings reduced on higher coal costs and lower energy tariff with usual one-year time lag
- Renewables: Stable earnings with steady solar resource
- Thermal: Fuel margins impacted by lower tariff with one-year lagging adjustment formula and high coal prices
- Others: Mainly due to lower development expenditure

- Thermal: High coal prices likely to continue pressure on margins. Continue to manage investment to deliver reliable return
- Lopburi Solar: Reduction in contribution following tariff reduction under the PPA





# Free Cash Flow lower while capital investment increased driven by decarbonisation projects. Dividends paid stable







<sup>(1)</sup> Free Cash Flow is after deduction of Maintenance Capex

The payment for the settlement of litigation of HK\$1,110 million is included as a cash outflow from investing activities and is not included in the analysis above

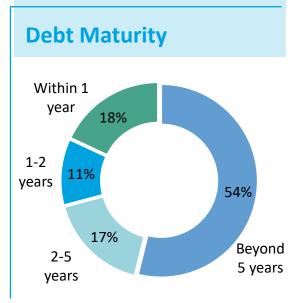
## Maintained strong ratings, liquidity and headroom

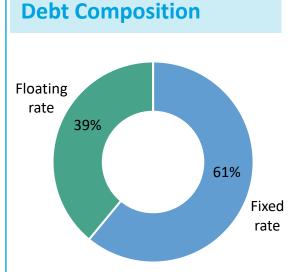
**Net Debt** 

HK\$50.0 billion

**Net Debt/Total Capital** 

28.1%



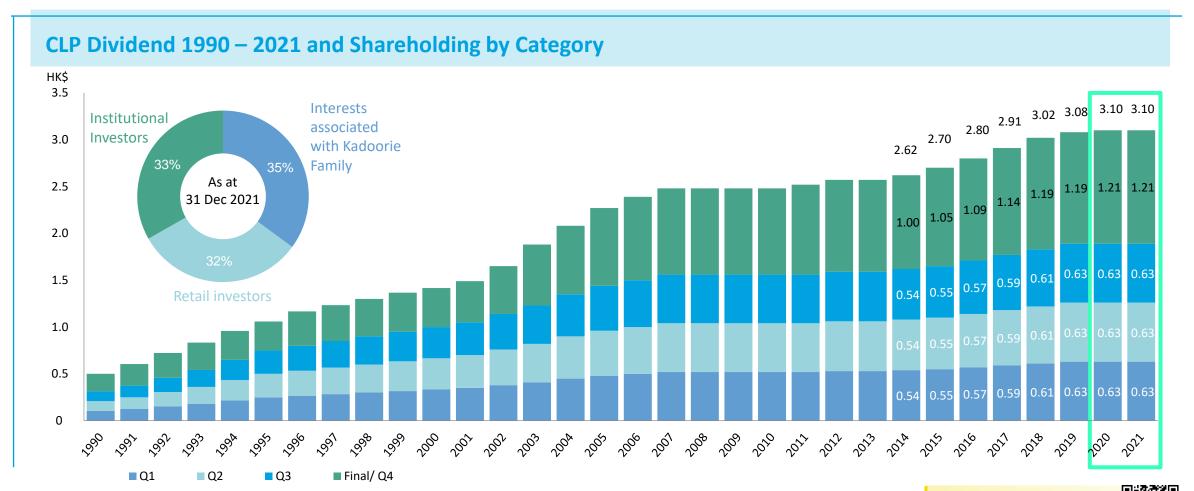


<b>Credit Ratings</b>		
	S&P	Moody's
CLD Holdings	А	A2
CLP Holdings	Stable	Stable
	A+	A1
CLP Power HK	Stable	Stable
	AA-	A1
CAPCO	Stable	Stable
	BBB+	
EnergyAustralia	Negative	-



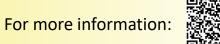


# Long standing practice of dependable dividends continued in 2021, with total dividends maintained at HK\$3.10 per share















## Strategy and roadmap



Our Climate Vision
2050 – transition to
net zero



Clear path to growth and decarbonisation across our portfolio



Focus on growth in Hong Kong and Greater Bay Area leveraging regional capabilities

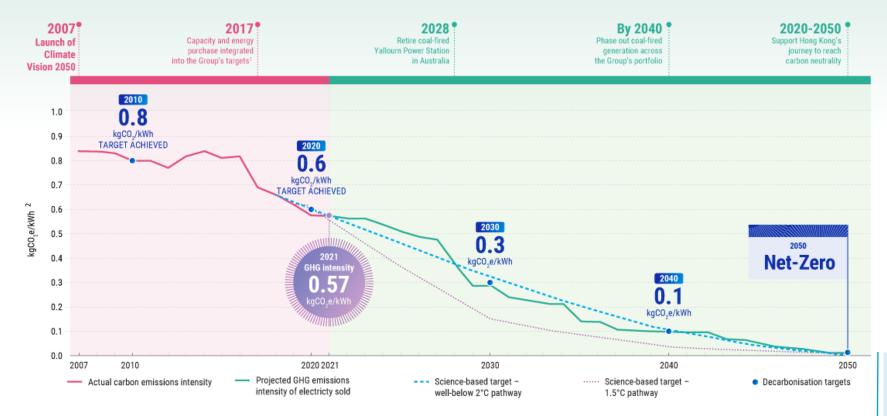


Deliver customer centric Utility of the Future with innovation, technology and agile workforce





## **Our new strengthened Climate Vision 2050**



- (1) CLP's trajectory from 2017 to 2050 is on an equity plus long-term capacity and energy purchase basis.
- (2) CLP's trajectory from 2007 to 2020 is based on the Group's carbon intensity (kg CO<sub>2</sub>/kWh). Since 2021, in line with global practices, CLP has reported its GHG emissions intensity based on kg CO<sub>2</sub>e/kWh.



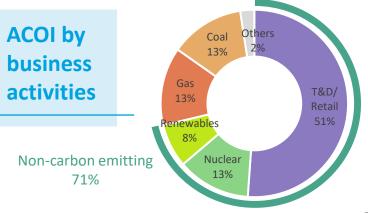


## **Key Climate Vision 2050 commitments**

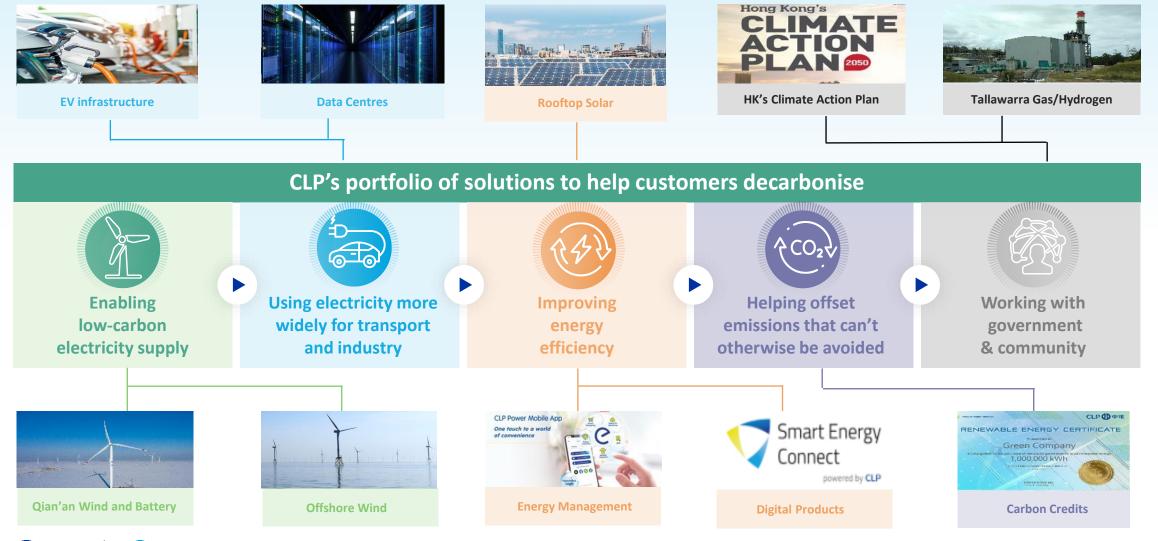
- Achieve net-zero greenhouse gas emissions by 2050
- Phase out of all coal-fired assets by 2040, a decade earlier than previously pledged
- New 2030 emissions target aligned with the SBTi's well-below 2°C pathway, and strengthened 2040 targets for the same ambition
- Commitment to strengthen targets at least every 5 years, in an effort to reach 1.5° C pathway

#### **Progress on decarbonisation**

- Hong Kong: Progress on replacing coal with gas and zero-carbon initiatives
- Mainland China: Progress on renewables
- Australia: Earlier closure of coal-fired power stations and increasing low-carbon investments
- India: Investment in transmission and renewables



## Our decarbonisation solutions







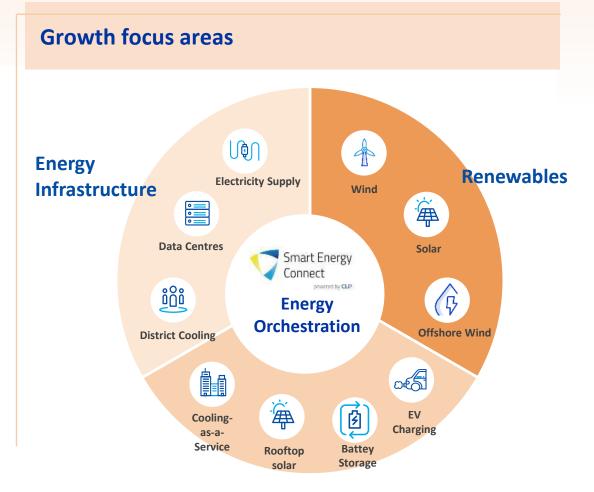
# Focus on growth in Hong Kong and Greater Bay Area leveraging regional capabilities

Foundations for growth and entry into new opportunities





**Partnerships and** investments **Integrated Energy Service Provider Partnerships & Investments** 





**Energy-as-a-Service** 





## Realising our Utility of the Future vision

Creating value for all stakeholders with customer centric solutions leveraging innovation, technology & agile workforce



**Customer centric** solutions



Technology & digitally driven investing in innovation



Smarter grids and new energy developments



Empowered & agile workforce



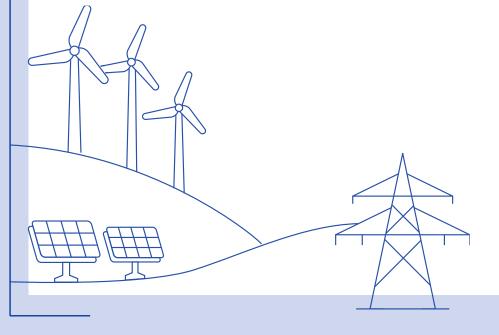


## Questions and **Answers** 00000 00000





## **Appendices**





Smart Energy Connect





## **CLP Group – Financial Highlights**

	2021	2020	Change
Revenue (HK\$M)	83,959	79,590	+5.5%
Operating earnings (HK\$M)	9,517	11,577	-17.8%
Total earnings (HK\$M)	8,491	11,456	-25.9%
Operating earnings per share (HK\$)	3.77	4.58	-17.8%
Total earnings per share (HK\$)	3.36	4.53	-25.9%
Dividends per share (HK\$)			
First to third interim dividends	1.89	1.89	-
Fourth interim dividend	1.21	1.21	-
Total interim dividends	3.10	3.10	-
Capex (HK\$M) - Cash basis			
SoC Capex	10,347	8,686	+19.1%
Other Capex	3,851	3,005	+28.2%
Leverage	31 Dec 2021	31 Dec 2020	
Net Debt (HK\$M)	49,955	42,640	+7,315
Net Debt/Total Capital (%)	28.1%	25.1%	+3pts





## **Items Affecting Comparability**

HK\$M	2021	2020
EnergyAustralia – Litigation Settlement	(777)	-
EnergyAustralia – Morwell River Diversion solution	(316)	-
Apraava Energy – Impairment Provision for Jhajjar	(148)	-
SEA – Gain from sale of Vietnam Project	249	-
Hong Kong – Revaluation loss on investment property	(34)	(121)
Items affecting comparability	(1,026)	(121)

## **EnergyAustralia Litigation Settlement**

 Litigation Settlement. For further details see page 33 of the Hong Kong Stock Exchange Announcement "CLP Holdings Limited 2021 Annual Results Announcement" which can be found here

## **EnergyAustralia** Morwell River Diversion solution

 Following exceptional rainfall at Morwell River Diversion which runs through the Yallourn mine site, examination of the extent of the damage to the MRD along with potential rectification options is being progressed

#### Apraava Energy Impairment Provision for Jhajjar

 Impairment on Jhajjar Power Station as it is unlikely that Jhajjar's PPAs with offtakers would be renewed after their expiry in 2037

## SEA Gain on sale of Vietnam project

 Contingent and remaining consideration received in November 2021 upon the financial closing of Vung Ang II in Vietnam

#### Hong Kong Revaluation loss on investment property

Retail portion of the Laguna Mall in Hong Kong





## **CLP Group – Operating Highlights**

	2021	2020	Change
Safety (Total Recordable Injury Rate)	0.23	0.32	-0.09
Reliability in Hong Kong (minutes lost pa) (1)	0.99	0.92	+0.07
Customer Accounts (Thousand)			
Hong Kong	2,711	2,672	+39
Australia	2,443	2,449	-7
Electricity Sent Out (TWh) (2)	91.2	85.9	+6.1%
Generation and Energy Storage Capacity (GW) (2)			
Total in Operation	24.3	24.2	+0.1
Non-Carbon Emitting (3)	6.0	6.1	-0.1
Under Construction	0.9	0.6	+0.3
Greenhouse Gas Emissions Intensity (kg CO <sub>2</sub> e/kWh) (2)	0.57	0.57	-

<sup>(1)</sup> Unplanned customer minutes lost - average of the past 36 months

<sup>(3)</sup> Non-carbon emitting includes wind, hydro, solar and nuclear





<sup>(2)</sup> On an equity plus long-term capacity and energy purchase basis

## **Reconciliation of Operating Earnings to ACOI**

HK\$m	2021	2020	Change
Operating Earnings (Attributable to CLP)	9,517	11,577	<b>7</b> 17.8%
Exclude:			
Fair value adjustments	(497)	460	
Net finance costs (1)	(1,774)	(1,875)	
Income tax expense	(2,459)	(2,993)	
Non-controlling interests	(944)	(914)	
ACOI	15,191	16,899	<b>10.1%</b>

#### **Adjusted Current Operating Income or ACOI**

 ACOI equals EBIT excluding items affecting comparability and fair value adjustments, and includes the Group's share in net earnings from joint ventures and associates

#### Fair value adjustments

 Unfavourable movement as a result of EnergyAustralia's energy derivative contracts impacted by higher forward electricity prices in 2021, compared to favourable movements as a result of lower forward electricity prices in 2020

#### Net finance costs (1)

 Decrease in net finance cost attributable to lower average interest rates and competitive funding costs

#### Income tax expense

 Lower tax from lower earnings from EnergyAustralia, partly offset by higher tax from higher earnings from Hong Kong

#### Non-controlling interests

- CSG's 30% share of CAPCO
- CDPQ's 40% share of Apraava Energy

(1) Included the distribution to perpetual capital securities holders





## **CLP Group – Reconciliation of Operating Earnings and ACOI**

HKŞIVI	Kong electricity and related	Mainland China	EnergyAustralia	Apraava Energy	Apraava Energy SEA & Taiwan		Group total	
2021 Annual								
Operating Earnings	8,123	1,961	(83)	221	173	(878)	9,517	
(as per Segment Information in Annual Report)		, ,	` '			` '	·	
Reallocation of PSDC & HK Branch Line	301	(301)	-	-	-	-	-	
Reallocation of Other earnings	66	-	-	-	-	(66)	-	
Operating Earnings								
(as per Management Reporting in this presentation pack)	8,490	1,660	(83)	221	173	(944)	9,517	
Add back								
Non-controlling interests	789	3	-	152	-	-	944	
Net finance costs (1)	999	246	126	394	-	9	1,774	
Income tax expense/(credit)	2,076	291	(55)	135	10	2	2,459	
Fair value adjustments (2)	20	-	477	-	-	_	497	
ACOI	12,374	2,200	465	902	183	(933)	15,191	
2020 Annual								
Operating Earnings (as per Segment Information in Annual Report)	7,580	2,503	1,690	175	386	(757)	11,577	
Reallocation of PSDC & HK Branch Line	270	(270)	-	-	-	-	-	
Reallocation of Other earnings	238	· ,	-	-	-	(238)	_	
Operating Earnings						,		
(as per Management Reporting in this presentation	8,088	2,233	1,690	175	386	(995)	11,577	
pack)								
Add back		_						
Non-controlling interests	744	7	-	163	-	-	914	
Net finance costs/(income) (1)	1,125	246	88	440	-	(24)	1,875	
Income tax expense	1,897	282	703	106	-	5	2,993	
Fair value adjustments <sup>(2)</sup>	(20)	-	(440)	-	-	-	(460)	
ACOI	11,834	2,768	2,041	884	386	(1,014)	16,899	

<sup>(1)</sup> Including net fair value loss/(gain) on debt related derivative financial instruments, and other net exchange loss/(gain) on financing activities and distribution to perpetual capital securities holder

<sup>(2)</sup> Including net fair value loss/(gain) on non-debt derivative financial instruments relating to transactions not qualifying as hedges and ineffectiveness of cash flow hedges





# **CLP Group – Cash Flow** and Financial Structure

#### **Cash Flow**

- Lower free cash flow mainly reflected lower operating earnings and unfavourable working capital movements from EnergyAustralia and lower recovery of fuel costs from customers in Hong Kong
- Cash from divestment mainly represented the premium received from the disposal of Vietnam project

#### **Capital Investments**

- HK\$10.3 billion SoC capex related to the construction of decarbonisation energy infrastructure and enhancement of transmission and distribution networks and customer-centric facilities
- Growth capex mainly included our investments in wind projects in Mainland China and India, as well as development of Tallawarra B and Mount Piper's turbine upgrade in Australia
- Maintenance capex mainly represented works at Yallourn in Australia
- Acquisitions of businesses/assets mainly related to the acquisition of the transmission project (2020: two solar projects) in India, deposits paid for the new head office at Kai Tak and maintenance of the existing coal assets and continuous improvement in customer service systems in Australia
- (1) Capital investments include fixed assets, right-of-use assets, investment property, intangible assets, investments in and advances to joint ventures and associates, and acquisition of business/asset
- (2) Capital expenditure on fixed assets and right-of-use assets are analysed into
  - SoC capex capital expenditure related to the SoC business
  - Growth capex capital expenditure for additional generation capacity
  - Maintenance capex capital expenditure other than the above
- (3) Capital investments on intangibles assets and investments in and loans to joint ventures and associates

HK\$M	2021	2020
<u>Cash Flow</u>		
EBITDAF	22,880	25,254
Less: Items affecting comparability	1,619	121
Recurring EBITDAF	24,499	25,375
Less: Share of results of joint ventures & associates	(1,974)	(2,522)
Less: Fuel Clause Accounts and Tariff Stabilisation Fund movements	(272)	(157)
Less: Movement in working capital & others	(1,758)	1,722
Funds from operations	20,495	24,418
Less: Tax paid	(2,521)	(2,182)
Less: Net finance costs paid	(1,961)	(2,139)
Less: Maintenance capex	(1,504)	(1,999)
Add: Dividends from joint ventures & associates	2,556	2,320
Free Cash Flow	17,065	20,418
Cash from Divestments	362	208
Capital Investments (1)		
• SoC capex (2)	10,347	8,686
Maintenance capex (2)	1,504	1,999
• Growth capex <sup>(2)</sup>	1,044	452
• Others <sup>(3)</sup>	267	358
Acquisitions of businesses/assets	1,036	196
Total (including Maintenance capex)	14,198	11,691
Total (excluding Maintenance capex)	12,694	9,692
<u>Dividend paid</u>	7,832	7,782

## **CLP Group – Financial Obligations at a Glance**

HK\$M	31 Dec 2021	31 Dec 2020
HONG KONG		
Total borrowings of CLPP, CAPCO & PSDC	46,534	43,449
Minus: Bank balances and liquid funds	(6,431)	(6,598)
Net Debt – Hong Kong	40,103	36,851
OUTSIDE HONG KONG		
Total borrowings of India and Mainland China subsidiaries (non-recourse to CLPH)	11,681	10,899
Minus: Bank balance and liquid funds	(1,829)	(5,110)
Net debt – Outside Hong Kong	9,852	5,789
CONSOLIDATED total borrowings	58,215	54,348
Minus: Consolidated bank balance and liquid funds	(8,260)	(11,708)
Consolidated Net debt	49,955	42,640
Total Debt/Total Capital	31.3%	30.0%
Net Debt/Total Capital	28.1%	25.1%

Increase in the Group's net debt to total capital was mainly due to higher net debt to finance capital expenditure for business growth and decarbonisation in Scheme of Control business





## **CLP Group – Credit Ratings**

	CLP I	Holdings	CLP Power		CAPCO		EnergyAustralia
	S&P	Moody's	S&P	Moody's	S&P	Moody's	S&P
Long-term Rating							
Foreign Currency	Α	A2	A+	A1	AA-	A1	BBB+
Outlook	Stable	Stable	Stable	Stable	Stable	Stable	Negative
Local Currency	Α	A2	A+	A1	AA-	A1	BBB+
Outlook	Stable	Stable	Stable	Stable	Stable	Stable	Negative
Short-term Rating							
Foreign Currency	A-1	P-1	A-1	P-1	A-1+	P-1	-
Local Currency	A-1	P-1	A-1	P-1	A-1+	P-1	-

In May and June 2021, S&P and Moody's affirmed the credit ratings of CLP Holdings, CLP Power Hong Kong and CAPCO with stable outlooks. In October 2021, S&P affirmed EnergyAustralia's BBB+ credit rating and revised the rating outlook to negative from stable quoting challenging market condition from depressed wholesale electricity prices and operating risks with aging coal-based generation assets





## **CLP Group – Highlights of Financing Activities**



#### CLP Holdings: Ample liquidity in the Group at 31 December 2021

• Undrawn facilities HK\$28.1 billion, bank balances HK\$8.3 billion.

#### **Scheme of Control: Climate Action Financing**

- CAPCO issued a US\$300 million (HK\$2.3 billion) 10-year, 2.125% energy transition bond in February to finance CCGT D2 project. The bond carried a 0.875% credit spread over 10-year US Treasury Notes. The spread was the narrowest of all 10year bonds previously offered by the CLP Group and reportedly the tightest among all non-public sector debt offerings by corporations in Hong Kong at the time of issuance. The Energy Transition Bond was more than 4.6 times oversubscribed with over US\$1.4 billion in orders from investors globally.
- CAPCO arranged a total of HK\$5.3 billion diversified, cost-effective long-tenured funding in first half of 2021, in form of HK\$3.7 billion three-year energy transition revolving loan facilities and HK\$1.6 billion 15-year Euler Hermes-covered ECA facility with energy transition elements, to adequately cover the CCGT D2 project cost at competitive rates.
- CLP Power Hong Kong issued a US\$100 million (HK\$777 million) 10-year private
   2.25% New Energy Bond in July to fund smart meters
- CLP Power Hong Kong and CAPCO together arranged HK\$4.4 billion of emission reduction-linked loan facilities with eight banks at very favourable terms

#### Scheme of Control: Cost effective financing arrangements

- CLP Power Hong Kong issued a US\$300 million (HK\$2.3 billion) 10-year, 2.25% bond in July. The bond was competitively priced at 0.9% credit spread over 10-year US Treasury Notes at the time of issuance. This offering was more than 1.6 times over-subscribed with over US\$500 million in orders from investors globally
- Issued a A\$24 million (HK\$144 million) 15-year private bond at a 2.99% coupon rate

#### Mainland China: Continued financing at competitive terms

 Arranged a RMB300 million (HK\$360 million) two-year offshore revolving bank loan facility and a RMB587 million (HK\$705 million) 15-year onshore nonrecourse project loan facility at competitive terms as its renewable assets portfolio in the country grows

#### EnergyAustralia: Successful refinancing and healthy liquidity position

 Extended the maturity dates of a A\$300 million (HK\$1.7 billion) working capital facility by three years to June 2024 and refinanced a A\$500 million (HK\$2.8 billion) bank guarantee and reimbursement facility by three years to March 2024 at competitive terms

#### Apraava Energy: Supporting business portfolio expansion

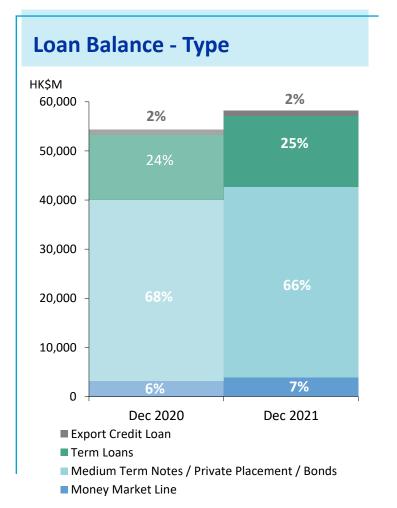
 Arranged Rs31.9 billion (HK\$3.3 billion) of bank facilities, mainly to support development of renewable energy projects, at competitive interest rates

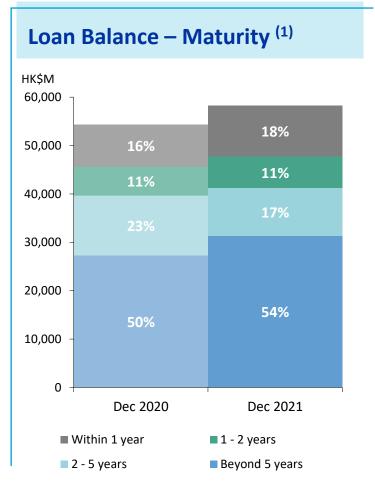
Remark: The proceeds of all foreign currency bonds issued in 2021 in Scheme of Control business were fully swapped into Hong Kong dollars at favourable fixed rates to fully mitigate foreign exchange and interest rate risks

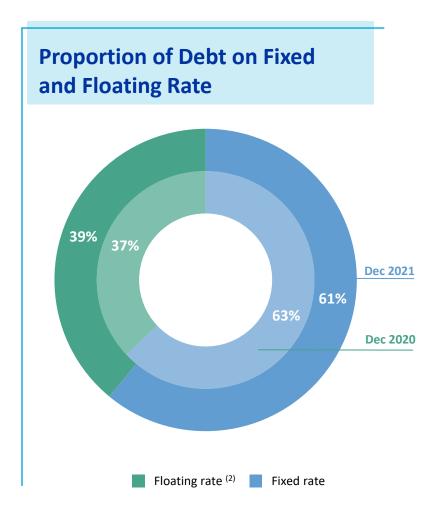




## **CLP Group – Loan Balances by Type and Maturity**







- (1) The maturity of revolving loans is in accordance with the maturity dates of the respective facilities instead of the current loan drawdown tenors
- (2) For floating rate borrowings, if assuming 1% increase in interest rate and based on outstanding debt balance as at 31 December 2021, the additional interest payment is around HK\$225 million per annum
- (3) CLP continues to obtain debt (re)financing at very cost effective interest rates. Some representative examples in 2021 are highlighted on slide 34 of this presentation pack ("CLP Group Highlights of Financing Activities")





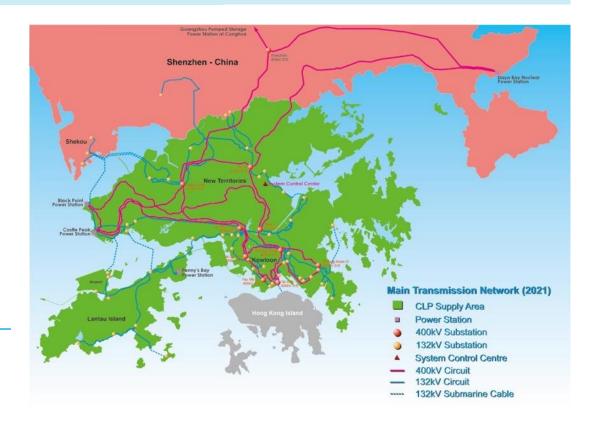
### **Hong Kong – Growing Business Scale**

Generation	Transmission	Distribution	Retail
10,420 MW generation portfolio	> 16,300 km of transmission and high voltage distribution lines	237 primary and > 15,200 secondary substations	35,355 GWh sold and 2.71 million customer accounts

#### **During 2021:**

- Local electricity sales increased 4.1% to 35,355GWh as compared with 2020
- No. of customer accounts increased by 39k to 2,711k as compared with 2020
- · Major infrastructure projects ongoing
- A new 550MW gas-fired generation unit at Black Point Power Station was commissioned in 2020
- Construction of a second CCGT unit at Black Point continued to make good progress.
   Engineering, Procurement and Construction (EPC) contractor has mobilised and works are progressing well
- The sixth and seventh units of gas turbine upgrade project at Black Point Power Station completed with total 50MW generation capacity added (175MW added in total up to 2021)
- Over 190 km of new transmission and high voltage distribution lines & 170 new substations added

We generate, transmit and distribute electricity to over 80% of Hong Kong's population supplying Kowloon, the New Territories and Lantau Island







# **Hong Kong – Electricity Sales, Earnings and Capex**

#### **Electricity Sales**

GWh	2021	2020	Change	Proportion
Residential	10,525	10,298	2.2%	30%
Commercial	13,423	12,878	4.2%	38%
Infrastructure & Public Services	9,742	9,171	6.2%	27%
Manufacturing	1,665	1,616	3.0%	5%
Total Local Sales	35,355	33,963	4.1%	100%

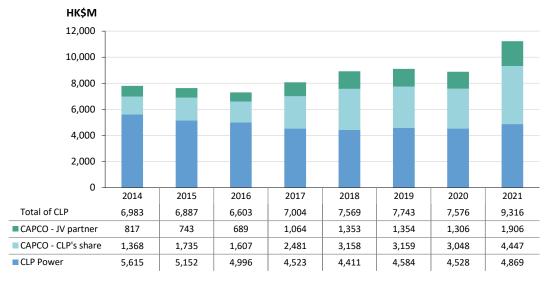
Earn	ings	for I	Hong	Kong
------	------	-------	------	------

нк\$м	2021	2020	Change
Local electricity business	8,189	7,818	4.7%
PSDC and Hong Kong Branch Line	301	270	11.5%
Hong Kong electricity & related activities	8,490	8,088	5.0%

#### **Capital Expenditure (Accrual basis)**

нк\$м	2021	2020	Change
CLP Power Hong Kong	4,869	4,528	7.5%
CAPCO *	6,353	4,354	45.9%
Total Capex	11,222	8,882	26.3%

<sup>\*</sup> Including CAPCO's 70% share of fixed asset additions in Hong Kong LNG Terminal Limited



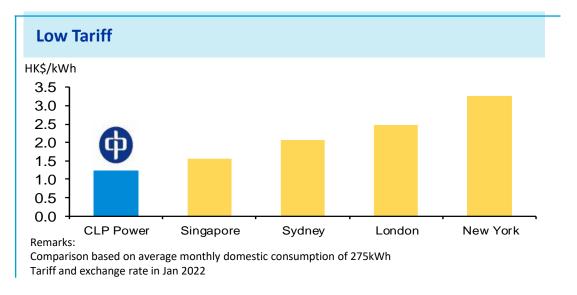
Total Capital Expenditure in line with Development Plan (DP)
Capex incurred in 2018 DP from Oct 2018 to Dec 2021: HK\$31.8bn

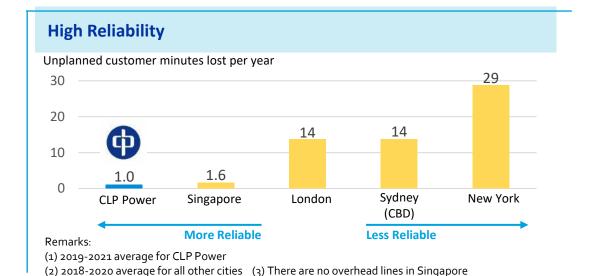
Capex approved under the 2018 DP from Oct 2018 to Dec 2023: HK\$56.1bn

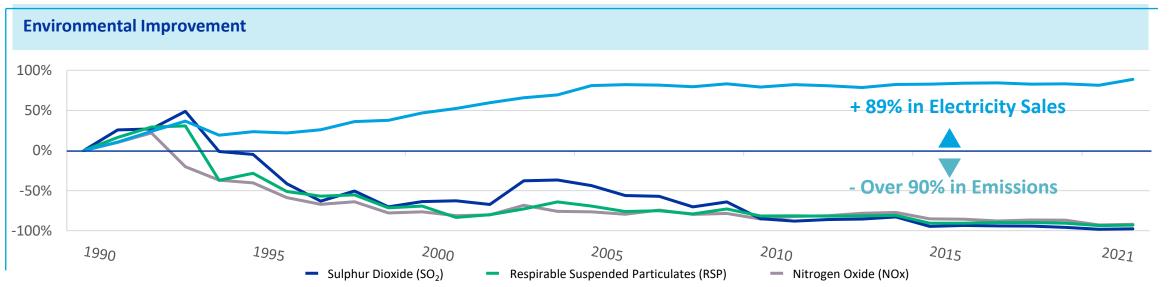




## Hong Kong – Tariff, Reliability and Environmental Improvement



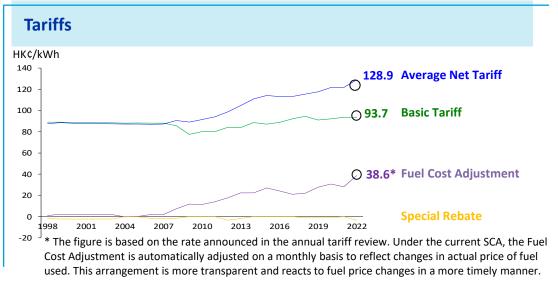


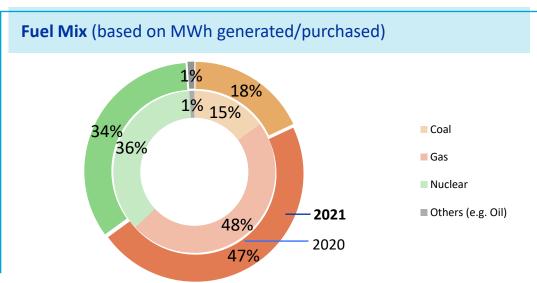


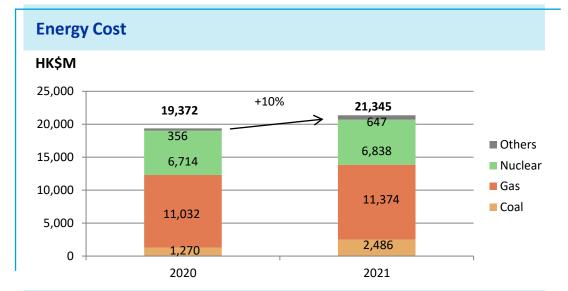


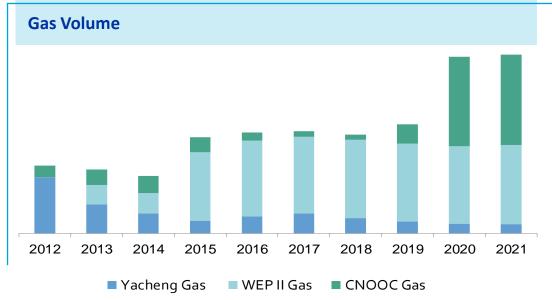


### Hong Kong – Tariff, Energy Cost, Fuel Mix and Gas Volume













# Mainland China – Financials (HK\$)

HK\$m	Operating/To	Operating/Total Earnings		ACOI	
	2021	2020	2021	2020	
Renewables	545	565	920	951	
- Wind	305	306	457	457	
- Hydro	45	88	129	194	
- Solar	195	171	334	300	
Nuclear	1,908	1,594	2,073	1,725	
- Daya Bay	963	933	1,014	982	
- Yangjiang	945	661	1,059	743	
Thermal	(572)	203	(575)	220	
- Shandong	(321)	(7)	(321)	(3)	
- Guohua	(149)	(1)	(146)	(1)	
- Fangchenggang	(102)	211	(108)	224	
Operating & development expenditure	(221)	(129)	(218)	(128)	
Operating earnings /ACOI	1,660	2,233	2,200	2,768	
Total earnings	1,660	2,233			



The average foreign exchange rates used to convert Mainland China Segment earnings to Hong Kong dollars are 1.12370 for 2020 and 1.20574 for 2021. Note that in the ACOI variance analysis presented in the body of the presentation 2020 earnings are adjusted for changes in foreign exchange before year on year variance in underlying performance is illustrated.





# **Mainland China – Financials (Local Currency)**

RMB'm	Operating/To	Operating/Total Earnings		ACOI	
	2021	2020	2021	2020	
Renewables	452	503	763	846	
- Wind	253	272	379	407	
- Hydro	37	79	107	172	
- Solar	162	152	277	267	
Nuclear	1,583	1,418	1,719	1,535	
- Daya Bay	799	830	841	874	
- Yangjiang	784	588	878	661	
Thermal	(475)	181	(477)	196	
- Shandong	(266)	(6)	(266)	(3)	
- Guohua	(124)	(1)	(121)	(1)	
- Fangchenggang	(85)	188	(90)	200	
Operating & development expenditure	(201)	(178)	(198)	(177)	
Operating earnings /ACOI	1,359	1,924	1,807	2,400	
Total earnings	1,359	1,924			







# **Mainland China – Earnings, Performance and Opportunities**

### **Earnings and performance**

- Higher earnings from Nuclear was mainly due to strong generation of Yangjiang
- Lower earnings from renewables mainly due to lower hydro resource and loss on divestment of its minority-owned 24.5% interest in the aging Mazongshan and Qujiagou wind farms in the Liaoning province in March 2021, partially offset by the contribution from Laiwu III Wind commissioned in September 2020
- Shiheng coal (370 equity MW, part of our Shandong assets)
   transferred to the majority shareholder since 1 January 2022
- Fangchenggang maintained high generation in response to stronger electricity demand and reduced competition from hydro power plants. However, we suffered significantly higher coal prices (partially offset by higher tariff re-negotiated with customers in the last quarter) which reduced the operating margins in 2H2O21 and reported an operating loss this year
- Total receivables relating to the unpaid renewables national subsidy from our subsidiaries increased to HK\$2,302 million (Dec 2020: HK\$1,774 million). With the policy support, Sihong Solar completed an extension of the remaining loan balance with its existing bank

### **Business development opportunities**

- CLP's first grid-parity windfarm in China, Qian'an III Wind (100 equity MW with 5MW battery storage system) in Jilin connected to grid by December 2021, target for commercial operation by 1H2022
- New wind project development quotas in China were secured in 2021. Yunnan Xundian Phase II (50 equity MW) targets grid connection in 2H2022, and Guangxi Bobai (150 equity MW) in 1H2024
- Fangchenggang Incremental Distribution Network (through TUS-CLP joint venture) is supplying electricity to customers and is building customer base steadily as well as broadening its range of services
- CLP has taken over the site of Guangzhou Po Park Shopping Plaza, the first centralised cooling project in Greater Bay Area (GBA), and started chiller plant operation and upgrade work since November 2021
- Actively explore smart energy projects (centralised cooling, data centre, EV charging, large integrated energy infrastructure) in line with our strategy in the GBA





### Mainland China – Market Sales in 2021



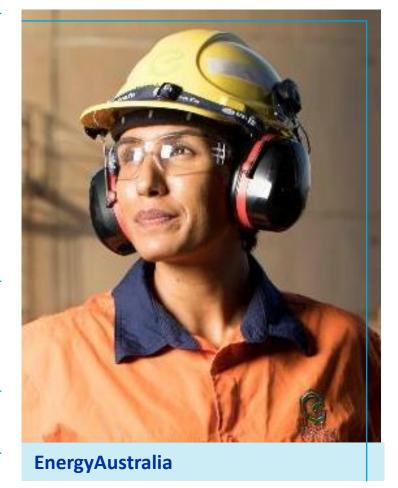
Province	Projects with Market Sales (Equity MW)
Guangxi	FCG Thermal (1,806MW)
Yunnan	Xundian Wind (50MW) Xicun Solar (84MW) Dali Yang_er Hydro (50MW)
Inner Mongolia	Zhungeer Thermal (257MW)
Sichuan	Jiangbian Hydro (330MW)
Gansu	Jinchang Solar (85MW)
Hebei	Sanhe Thermal (220MW)
Tianjin	Panshan Thermal (207MW)
Liaoning	Suizhong Thermal (564MW) Lingyuan Solar (17MW)
Jilin	Qian'an Wind (99MW) Changling II Wind (22MW) Datong Wind (24MW) Shuangliao Wind (48MW)
Guangdong	Yangjiang Nuclear (1,108MW)
Shandong	Penglai Wind (48MW) CLP Laizhou Wind (99MW) Laiwu Wind (149MW) Shiheng Thermal (370MW) Weihai Wind (31MW) Laizhou Wind (18MW) Guohua Wind (194MW)





# **EnergyAustralia – Financials**

	НК	\$m	Local	Currency
	2021	2020	2021	2020
	HK\$M	нк\$М	A\$M	A\$M
EBITDAF (before items affecting comparability)	2,792	4,041	486	745
Depreciation & Amortisation	(2,327)	(2,000)	(399)	(372)
ACOI				
Customer (Retail)	819	264	140	49
Energy (Wholesale)	1,445	3,440	256	633
Enterprise (Corporate)	(1,799)	(1,663)	(309)	(309)
Total	465	2,041	87	373
Fair value adjustments <sup>(1)</sup>	(477)	440	(82)	82
Net finance costs	(126)	(88)	(22)	(16)
Income tax expense	55	(703)	7	(129)
Operating Earnings	(83)	1,690	(10)	310
Items affecting comparability (post tax) <sup>(2)</sup>	(1,093)	-	(184)	-
Total earnings	(1,176)	1,690	(194)	310



(1) Fair value adjustments have been mainly driven by increasing forward prices in 2021 which unfavourably impact contracts to sell energy, compared to falling forward prices which favourably impact contracts to sell energy in 2020. (2) Items affecting comparability (post tax) include litigation settlement and Yallourn Morwell River Diversion solution.

The average foreign exchange rates used to convert EnergyAustralia earnings to Hong Kong dollars are 5.3799 for 2020 and 5.8286 for 2021. Note that in the ACOI variance analysis presented in the body of the presentation 2020 earnings are adjusted for changes in foreign exchange before year on year variance in underlying performance is illustrated.





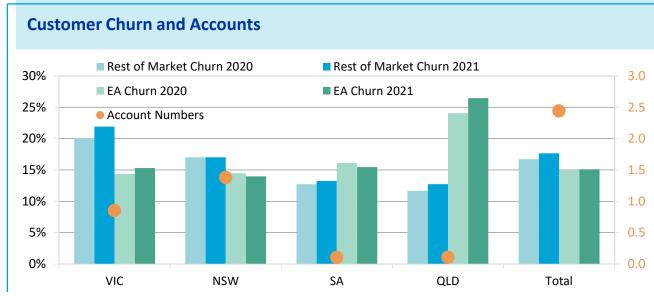
## **EnergyAustralia – Customer Operations**

Customer Account Numbers								
Customer Account Numbers	2021		2020					
(000s)	Electricity	Gas	Total	Electricity	Gas	Total		
Mass Market	1,587.4	848.1	2,435.5	1,594.1	846.3	2,440.		
Commercial & Industrial	7.0	0.2	7.2	8.7	0.2	9.0		
Total Account Numbers	1,594.4	848.2	2,442.7	1,602.8	846.6	2,449.		
Weighted Average Mass Market (1)	1,586.2	846.2	2,432.4	1,596.9	844.5	2,441.		

(1) Weighted Average Mass Market is the average accounts of our mass market custon	for baca during the period

#### Sales Volume & Revenue

	2021		2020	
Sales Volume & Revenue	Electricity (TWh)	Gas (PJ)	Electricity (TWh)	Gas (PJ)
Mass Market	9.1	33.0	9.7	32.2
Commercial & Industrial	7.0	4.2	7.9	9.8
Total Sales Volume	16.1	37.2	17.6	42.0
Sales Revenue (A\$m)	3,430.5	886.8	3,933.9	947.3



- Mass Market Customer accounts have been reasonably stable, declining 0.2% or 4,964 accounts since 2020.
- Whilst churn rates across the market have steadily increased in 2021 compared to 2020, EA's increase was lower than the market churn.
- EA's churn rate is now 2.6ppt lower than the rest of market, compared to 1.7ppt lower in 2020.





# **EnergyAustralia – Customer Operations**

Supporting customers experiencing hardship –

23.7k customers utilising EnergyAssist programme





17 Ombudsman complaints/10k accounts

- 72% reduction since 2015
- 13% reduction since 2020

Go Neutral, largest certified carbon neutral programme for electricity customers



- 328k Go Neutral electricity customers,
   22% increase on 2020
- 116k Go Neutral gas customers, which is more than double the 2020 ending position

61% of bills issued in FY2021 were E-bills

- Compared with 5% in 2015
- Improving 6pts since 2020



26.3pts improvement in customer satisfaction since 2015





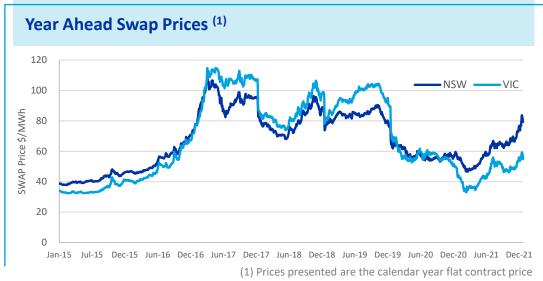
### Behind the meter supply

- 166.2MW Demand Response capacity with Commercial & Industrial customers
- Project underway to deploy 5,000 household batteries, with batteries already deployed in 2021





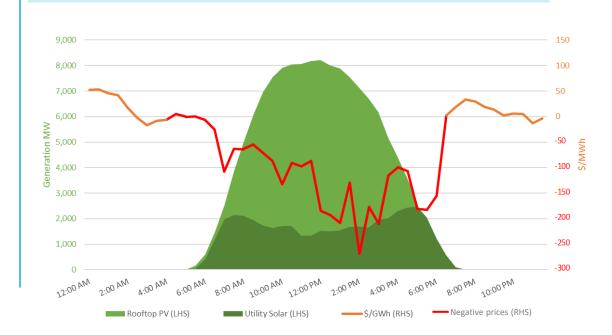
### **EnergyAustralia – Wholesale Market Conditions**





- Forward prices remain below the sustained high prices of the 2017 to 2020 period, reflecting the impact of new renewables that outweigh the planned closure of the Liddell coal power station.
- Focus remains on asset availability, reliability, efficiency and flexibility of existing fleet whilst completing major outages, alongside new flexible generation ahead of major coal retirements including progressing construction of Tallawarra B and planning for Wooreen Battery.

#### South Australia intraday price profile 14 November 2021







# **Apraava Energy – Financials**

	HK\$m		Local Curr	ency (Rs M)
	2021	2020	2021	2020
Renewables	606	506	5,756	4,831
Thermal (Jhajjar)	406	496	3,856	4,736
Thermal (Paguthan & Corporate)	(152)	(144)	(1,444)	(1,375)
Transmission	42	26	399	248
ACOI	902	884	8,567	8,440
Renewables	186	104	1,767	993
Thermal (Jhajjar)	98	121	931	1,155
Thermal (Paguthan & Corporate)	(70)	(55)	(665)	(525)
Transmission	7	5	66	48
Operating earnings	221	175	2,099	1,671
Item affecting comparability – Jhajjar impairment	(148)	-	(1,412)	-
Total earnings	73	175	687	1,671



The average foreign exchange rates used to convert Apraava Energy's earnings to Hong Kong dollars are 0.10473 for 2020 and 0.10528 for 2021. Note that in the ACOI variance analysis presented in the body of the presentation 2020 earnings are adjusted for changes in foreign exchange before year on year variance in underlying performance is illustrated.





# **Apraava Energy – Performance and Projects**

### Performance and recent acquisition

- A second wave of COVID-19 infections took a heavy toll on India in the second and third quarters of the year, overwhelming its healthcare system in some States, constraining activity and putting a brake on the previously fast-growing economy. With the help of increased precautions and strong protection for its employees, Apraava Energy was able to maintain stable operation, although the construction and approval of new projects were affected by strict lockdown measures
- CLP India was renamed Apraava Energy in 2021, signifying the company's ambition to accelerate growth under a new corporate identity and its commitment to support the development of a green India
- In December 2021, Apraava Energy acquired a 49% stake in Kohima-Mariani Transmission Limited (KMTL), which owns an interstate transmission project in northeast India, after receiving requisite regulatory approvals
- Major planned maintenance at Unit 1 at Jhajjar was completed successfully and without any lost time injuries in 1Q2021

### **Expanding our renewable generation portfolio**

- Construction of the Sidhpur wind project in Gujarat continued to advance during the year but some work was held up by the pandemic. The project is now expected to be commissioned in the second half of 2022 after the Government agreed to extend its commissioning deadline
- Total receivables relating to revenue from our renewable energy projects is HK\$883 million (Dec 2020: HK\$771 million). Average life of overdue receivables reduced by receipt of long dated payments. While there are delays in receiving revenue, we continue to receive payments and there is no history of default
- Our partnership with CDPQ has brought long-term strategic backing & additional resources to support continuing growth
- We are actively exploring further potential opportunities for acquisitions and investments in renewable energy and transmission, as the Government continues to implement energy industry reforms





### **Southeast Asia & Taiwan – Financials**

	HK\$		Local Currency	
	2021	2020	2021	2020
	HK\$M	нк\$М	M	M
Thermal	126	366	NT\$452	NT\$1,388
Renewables	71	63	THB290	THB254
Others	(14)	(43)		
ACOI (1)	183	386		
Thermal	126	366	NT\$452	NT\$1,388
Renewables	61	63	THB251	THB254
Others	(14)	(43)		
Operating earnings (1)	173	386		
Item affecting comparability –	249	-		
Gain on sale of Vietnam project				
Total earnings	422	386		

2020		HK\$			Local Currency		
	Previous reporting	Reallocation Current reporting		Previous reporting Reallocation		Current reporting	
	нк\$м	HK\$M	HK\$M	M	M	M	
Renewables	(60)	123	63	(THB243)	THB497	THB254	
Operating expenditure	(14)	14	-				
Development expenditure	94	(94)	-				
Others	-	(43)	(43)				
ACOI / Operating earnings <sup>(1)</sup>	20	-	20				

**SEA & Taiwan** 

The average foreign exchange rates used to convert SEA & Taiwan Segment earnings to Hong Kong dollars are 0.2476 and 0.2637 for 2020 and 0.2787 for 2021 for Thai Baht and New Taiwan Dollars respectively. Note that in the ACOI variance analysis presented in the body of the presentation 2020 earnings are adjusted for changes in foreign exchange before year on year variance in underlying performance is illustrated





<sup>(1)</sup> New classification combines previously reported operating expenditure and development expenditure, with impairment of Lopburi moved from Renewables to Others.

# CLP Group – Generation and Energy Storage Portfolio(i) – 31 Dec 2021

### 20,018 Equity MW and 5,090MW Long Term Purchase (total 25,108MW)



ENERGYAUSTRALIA	total	5,4701	MW*
Operational			
Yallourn	1,480	/ 1,480	(c)
Mount Piper	1,430	/ 1,430	(c)
Hallett	235	/ 235	(g)
Newport	500	/500	(g)
Jeeralang	440	/ 440	(g)
Tallawarra	420	/420	(g)
Wind Projects (ii)	693	/616*	(w)
Solar Projects #	362	/ 294*	(s)
Battery Projects (iii)	55	/ 55*	(bs)
APRAAVA ENERGY	total	2,040	MW
Operational			
Jhajjar	1,320	/ 792	(c)
Paguthan	655	/ 393	(g)
Wind Projects	924	/ 555	(w)
Solar Projects #	250	/ 150	(s)
<b>Under Construction</b>			
Wind Project	251	/ 150	(w)
TAIWAN	total	264 1	ИW
Operational			
Ho-Ping	1,320	/ 264	(c)
THAILAND	total	21 N	/W
Operational			
Lopburi Solar #	63	/21	(s)

HONG KONG	total	8,2431	MW*
Operational			
Castle Peak A&B	4,108 /	4,108*	(c)
Black Point C&D1	3,225 /	3,225*	(g)
Penny's Bay	300 /	300*	(d)
Energy-from-Waste	10 /	10*	(ws)
Under Construction			
Black Point D2	600 /	600*	(g)
MAINLAND CHINA	total	9,071	MW*
Operational			
Daya Bay	1,968 /	1,577*	(n)
Yangjiang	6,516 /	1,108	(n)
Pumped Storage	1,200 /	600*	(p)
Fangchenggang I & II	2,580 /	1,806	(c)
SZPC	3,060 /	900	(c)
Guohua	7,470 /	1,248	(c)
Hydro Projects	509 /	489	(h)
Wind Projects	1,354 /	910	(w)
Solar Projects #	328 /	328	(s)
Under Construction			
Wind Project	100 /	100	(w)
Minor Project	5 /	5	(bs)





• Station Name Gross MW / CLP Equity MW \* including long-term capacity and energy purchase

# Solar projects in AC output

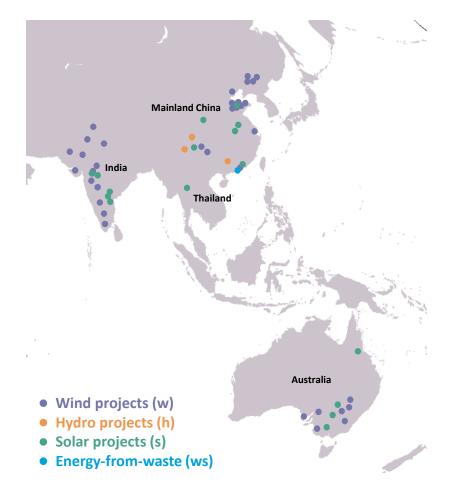
<sup>(</sup>i) On an equity plus long-term capacity and energy purchase basis

<sup>(</sup>ii) Including Update on CLP's share in Waterloo from 50% to 100% effective Nov 2020

<sup>(</sup>iii) Including Gannawarra (25MW/50MWh) and Ballarat (30MW/30MWh)

# **CLP Group – Renewable Generation Portfolio**(i) – 31 Dec 2021

2,743 Equity MW and 881 MW Long Term Purchase (total 3,624MW) - 14% of CLP total generation portfolio



MAINLAND CHINA	1,828 MW
Operational	
Wind	910 MW
Hydro	489 MW
Solar	328 MW
Weihai I & II	69/31
Nanao II & III	60 / 15
Shuangliao I & II	99 / 48
Datong	50 / 24
Laizhou I	41/18
Changling II	50 / 22
Guohua Wind	395 / 194
Qian'an I & II	99 / 99
Penglai I	48 / 48
Chongming I	48 / 14
Laiwu I, II & III	149 / 149
Xundian I	50 / 50
Sandu I	99 / 99
CLP Laizhou I & II	99 / 99
Jiangbian Hydro	330 / 330
Huaiji Hydro	129 / 110
Dali Yang_er Hydro	50 / 50
Jinchang Solar #	85 / 85
Xicun I & II Solar#	84 / 84
Sihong Solar #	93 / 93
Huai'an Solar #	13 / 13
Lingyuan Solar #	17 / 17
Meizhou Solar #	36 / 36
<b>Under Construction</b>	
Wind	100 MW
Qian'an III	100 / 100

ENERGYAUSTRALIA		910 MW*		
Operational				
Wind		616 MW		
Solar		294 MW		
Waterloo		111 / 111*		
Cathedral Rocks		64/32		
Boco Rock		113 / 113*		
Taralga		107 / 107*		
Mortons Lane		20 / 20*		
Gullen Range I	166 / 166*			
Bodangora	113 / 68*			
Gannawarra Solar #	50 / 50*			
Ross River Solar #	116 / 93*			
Manildra Solar #	46 / 46*			
Coleambally Solar #	150 / 105*			
THAILAND	total	21 MW		
Operational				
Lopburi Solar #		63 / 21		
HONG KONG total		10 MW*		
Operational				
West New Territorie	S	10/10*		

APRAAVA ENERGY	855 MW
Operational	
Wind	555 MW
Solar	150 MW
Khandke	50/30
Samana I & II	101/60
Saundatti	72 / 43
Theni I & II	100/60
Harapanahalli	40 / 24
Andhra Lake	106 / 64
Sipla	50/30
Bhakrani	102/61
Mahidad	50/30
Jath	60 / 36
Tejuva	101/60
Chandgarh	92 / 55
Veltoor Solar #	100 / 60
Gale Solar #	50/30
Tornado Solar #	20 / 12
CREPL Solar #	30/18
DSPL Solar #	50/30
Under Construction	
Wind	150 MW
Sidhpur	251 / 150





<sup>•</sup> Station Name Gross MW / CLP Equity MW

<sup>\*</sup> including long-term capacity and energy purchase

<sup>\*</sup> Solar projects in AC output

# **CLP Group – Generation and Energy Storage Capacity**<sup>(1)</sup> by Fuel Mix

### 25,108 MW Attributable to CLP Group

Capacity by Energy Type	Total MW (a) + (b)	%	Operational MW (a)	%	Under construction MW (b)	%
Coal	12,027	48%	12,027	48%	-	-
Gas	5,813	23%	5,213	21%	600	2%
Nuclear	2,685	11%	2,685	11%	-	-
Wind	2,331	9%	2,081	8%	250	1%
Hydro	489	2%	489	2%	-	-
Solar	793	3%	793	3%	-	-
Others	970	4%	965	4%	5	<1%
Total	25,108	100%	24,253	97%	855	3%

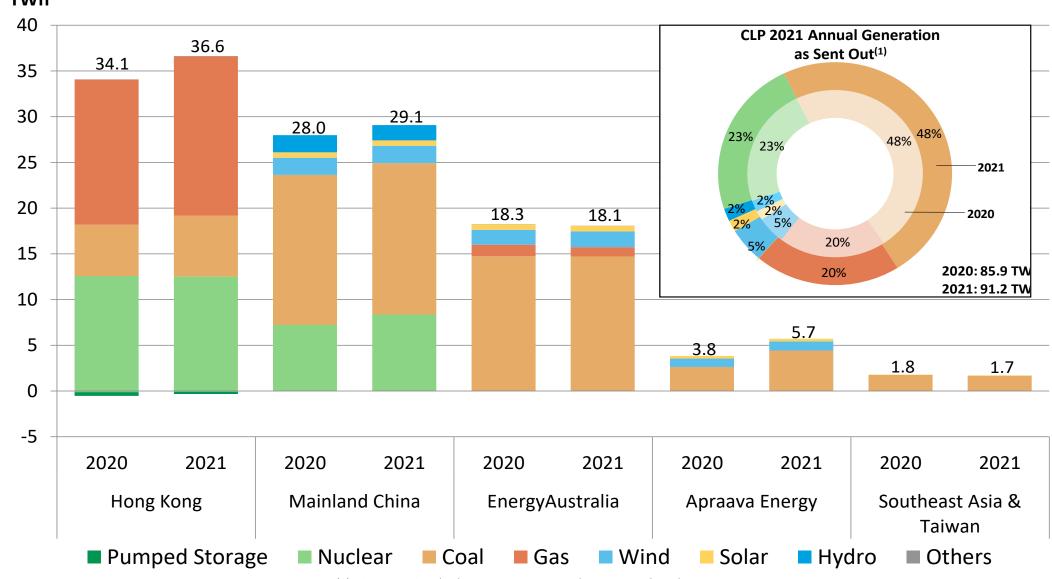
<sup>(1)</sup> On an equity plus long-term capacity and energy purchase basis.

Note: Individual items and totals are rounded to the nearest appropriate number. Some totals may not add down the page due to rounding of individual components





# **CLP Group – Energy Sent Out – 2021**







<sup>(1)</sup> On an equity plus long-term capacity and energy purchase basis.

Covers CLP's generation and energy storage portfolio

### **Additional Resources**



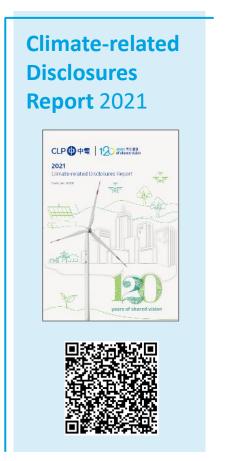




### Scan or click on the QR codes to go to appropriate pages











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# Thank you





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