A Snapshot of CLP in 2018

About CLP Group

We are an investor and operator in the energy sector of the Asia-Pacific region. For more than 100 years, we have powered Hong Kong's dynamic and spectacular growth and we continue to deliver a highly reliable supply of electricity to over 80% of the city's population. Today, our business has expanded to Mainland China, India, Australia, Southeast Asia and Taiwan. Where we operate, we become part of the social and economic fabric of the local communities, working together with them to achieve sustainable growth.



Hong Kong

CLP runs a vertically-integrated regulated business in Hong Kong, which is the core of our operations. We generate, distribute and provide a world-class electricity supply with a reliability rate of over 99.995% to 2.60 million customer accounts.

Mainland China

CLP has been in Mainland China's power industry since 1979. We are one of the largest external independent power producers in the country with a focus on clean and low-carbon energy including nuclear and renewables.





India

We are one of the largest foreign investors in India's renewable energy sector. After entering the market more than a decade ago, we have built a responsible, technologically-advanced and diversified generation portfolio powered by wind, solar, supercritical coal and gas.

Southeast Asia and Taiwan

We entered the Southeast Asia power market in the 1990s. Currently, we have interests in a solar project in Thailand and a coal-based generation plant in Taiwan.





Australia

EnergyAustralia operates a customer-focused energy business serving 2.55 million customer accounts across southeast Australia, supported by competitively-priced energy from a generation portfolio comprising coal, gas, wind and solar assets.

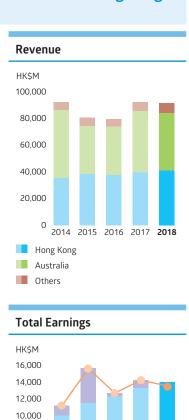
Financial Highlights

Group operating earnings increased 5.1% to HK\$13,982 million driven by higher earnings from Australia and Mainland China partially offset by lower permitted rate of return in Hong Kong since October; total earnings decreased 4.9% to HK\$13,550 million.

			Increase/ (Decrease)
	2018	2017	%
For the year (in HK\$ million)			
Revenue			
Hong Kong electricity business	40,872	39,485	3.5
Energy businesses outside Hong Kong	49,793	52,101	(4.4)
Others	760	487	
Total	91,425	92,073	(0.7)
Earnings			
Hong Kong electricity business	8,558	8,863	(3.4)
Hong Kong electricity business related ¹	227	335	
Mainland China	2,163	1,238	74.7
India	572	647	(11.6)
Southeast Asia and Taiwan	162	160	1.3
Australia	3,302	2,738	20.6
Other earnings in Hong Kong	(92)	(65)	
Unallocated net finance costs	(54)	(2)	
Unallocated Group expenses	(856)	(607)	
Operating earnings	13,982	13,307	5.1
Items affecting comparability			
Property revaluation	18	369	
Impairment provision	(450)	_	
Reversal of tax provision	-	573	
Total earnings	13,550	14,249	(4.9)
Net cash inflow from operating activities	23,951	24,417	(1.9)
At 31 December (in HK\$ million)			
Total assets	230,514	228,151	1.0
Total borrowings	55,298	57,341	(3.6)
Shareholders' funds	109,053	108,697	0.3
Per share (in HK\$)			
Earnings per share	5.36	5.64	(4.9)
Dividends per share	3.02	2.91	3.8
Shareholders' funds per share	43.16	43.02	0.3
Ratios			
Return on equity 2 (%)	12.4	13.8	
Net debt to total capital 3 (%)	25.5	27.8	
EBIT interest cover ⁴ (times)	10	11	
Price / Earnings 5 (times)	17	14	
Dividend yield (%)	3.4	3.6	
Notes:			

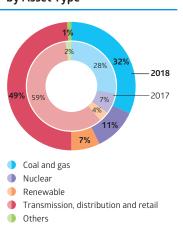
Notes:

- 1 Hong Kong electricity business related includes PSDC, Hong Kong Branch Line and sales to Guangdong from Hong Kong
- 2 Return on equity = Total earnings / Average shareholders' funds
- 3 Net debt to total capital = Net debt/(Equity + advances from non-controlling interests + net debt). Debt = Bank loans and other borrowings. Net debt = Debt bank balances, cash and other liquid funds.
- 4 Earnings before interest and taxes (EBIT) interest cover = Profit before income tax and interest/(Interest charges + capitalised interest)
- 5 Price/Earnings = Closing share price on the last trading day of the year/Earnings per share
- 6 Dividend yield = Dividends per share / Closing share price on the last trading day of the year





8,000 6,000 4,000 2,000



Building a Utility of the Future

Our purpose

CLP aims to power the sustainable development of communities in which we CLP aims to power the Sustainable development of communities in which we operate by providing reliable and affordable electricity to our customers with operate by providing reliable and arrorangle electricity to our customers we operate by provider in the Asia-Pacific region. from one generation to the animal impact to the Asia-Pacific region. minimal impact to the environment. The second responsible energy provider in the Asia-Pacific region, from one generation to the next. pact to the environment proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region, from one generation to any proposed in the Asia-Pacific region in the Asia-Pacific

Our values What guide us in fulfilling our purpose

CLP cares for people, the community and the environment. We care about performance, respect laws and standards, and value innovation and knowledge.

Our strategy how we serve our purpose

Transmission

• Design, build and operate transmission networks

integration of more clean energy into the grid

• Enhance transmission networks to facilitate

To leverage new and emerging technologies to aid the progressive decarbonisation of To leverage new and emerging courses in making better energy choices and manage Distribution

Generation • Design, build, operate and invest in centralised and

Design, build, operate and investmeentralised and decentralised power stations and generation facilities: contrailseu puwer stations and generation facilit.

Coal (baseload) · Gas (flexible) · Nuclear (baseload) . Coal (baseload) · Gas (flexible) · Nuclear (baseload) . Renewables (intermittent) · Energy storage (flexible)

• Procure adequate and appropriate fuel and energy resources from diversified

Digital technologies such as data analytics, artificial intelligence and Internet of Things (loT) enable new efficiencies and delivery of smarter energy services

business.

model

Our material topics what will shape

our prospects



Growing our business with purpose

We create value for shareholders, customers. employees, communities and the environment based on our purpose-led approach to deliver reliable, affordable and sustainable energy



Dynamic system balancing

Responding to climate change

We aim to address the enormous challenges associated with climate change while keeping our business sustainable to power economic growth.



Harnessing the power of technology

We embrace the opportunities inherent within the digital evolution, and continually refresh our operations, products and services capturing the latest in innovation, efficiency and customer convenience.

Design, build and operate distribution networks

Integrate distributed energy resources into the grid



Reinforcing cyber resilience and data protection

We focus on investing in people and resources to manage the increasing scale and severity of cyber security risks.



Customers

technology-enabled energy services that help customers

• Develop and deploy customer-oriented,

become active participants of a power system

Building an agile, inclusive and sustainable workforce

We maintain a workforce with the skills, mindset and agility to thrive in an ever-changing operating environment.



Good corporate governance is a key enabler of long-term value creation, which enhances our credibility and safeguards the interests of our stakeholders. We remain committed to doing the right thing at all times, and to embedding a corporate governance framework that our stakeholders respect and understand.

For our corporate governance, please see 2018 at a Glance on pages 107 and 108



Read about our

Chairman's Statement and the CEO's Strategic

Review on pages 14

transformation strategy in the

How CLP Creates Value for Stakeholders

2018 In Figures

At CLP, we utilise a range of capitals, which represent stores of value that can be built up, transformed or depleted in the production of goods or services, to create value for shareholders, customers, employees and the wider community. The following diagram shows the key capitals we used and the value we created for different stakeholders in 2018.

Human Capital

7,634 employees

Natural

Capital

521,568 TJ

83,359 TJ

Fuel Use

Coal

Gas



Financial Capital Shareholders' Funds

HK\$ 109.053 million

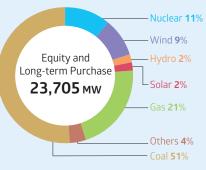
Total Borrowings HK\$ 55,298 million



Manufactured Capital

19,108 equity MW of generation capacity

4,597 mw of long-term capacity and energy purchase arrangements



Over 15.800 km of transmission and high voltage distribution lines, and

Social & Relationship

Capital

Volunteering

23,661 hours

by CLP staff and

family members

Intellectual

· Research and

development

Innovation and

technology

Capital

14,917 primary and secondary substations in Hong Kong

HK\$12,045 million of SoC and other capex

Operating Earnings HK\$ 13,982 million

Total Earnings HK\$ 13,550 million

Dividends HK\$ 7,630 million

Value Created

Economic Value Generated HK\$92,934 million

including revenue of HK\$91,425 million

Value Created for Stakeholders

......



.....

Economic Value Retained HK\$14,374 million

Customers

About **5.15** million customer accounts including 2.60 million in Hong Kong and 2.55 million in Australia

Electricity Sent Out

92,333 million kWh

Equity basis as well as long-term capacity and energy purchase arrangements



Over **99.995% supply reliability in Hong Kong**

Unplanned customer minutes lost in Hong Kong (average of the past 3 years)

1.44 minutes (excluding Typhoon Mangkhut) 10.29 minutes (including Typhoon Mangkhut)

Community

695 programmes

initiated or supported

Directly benefitted over

730,000 people and $430 \ {\rm organisations}$

Donations HK\$ 18 million



Staff Expenses HK\$ 4,449 million



Environment

Equity basis as well as long-term capacity and energy purchase arrangements

Carbon Intensity

0.66 kg CO₃/kWh

Non-carbon Emitting Energy **5,724** mw 24.1% of CLP's portfolio

Renewable Energy 3.039 MW

12.8% of CLP's portfolio



Government & Regulators

Current Income Tax HK\$ 3,565 million



Suppliers & Contractors

Fuel and Other Operating Costs HK\$ 60,791 million



Capital Providers

Shareholders: Total Dividends

HK\$ 7,630 million HK\$ 3.02 per share

Debt Holders: Finance Costs

HK\$ 2,107 million

For detailed explanation of Value Created for Stakeholders, please refer to the **Growing Our Business with Purpose** section in the <u>2018 Sustainability Report</u>



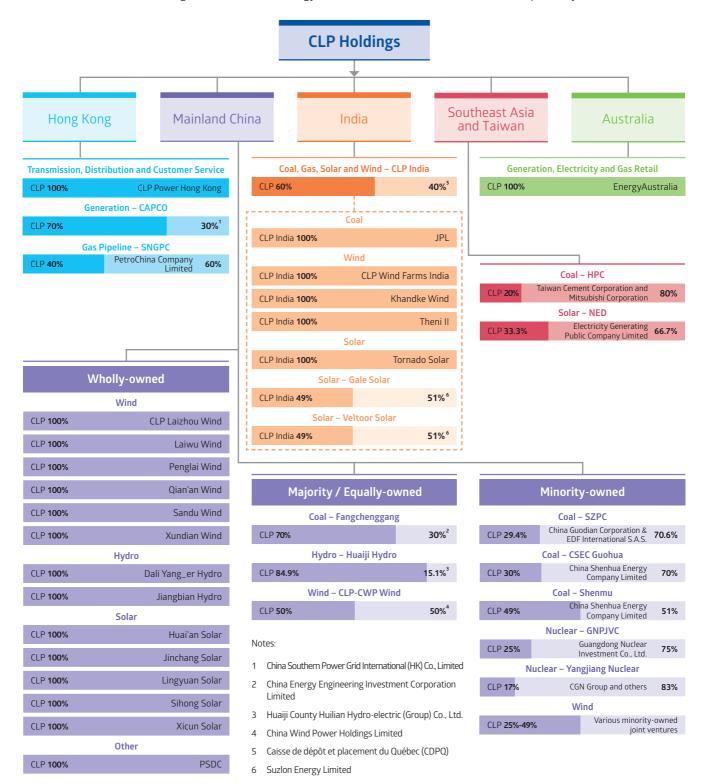




Our Portfolio

as at 31 December 2018

CLP's business comprises over 15,800 kilometres of transmission and distribution lines, energy retail activities that serve about 5.15 million electricity and gas customer accounts, and a diversified portfolio of generation assets across five Asia-Pacific markets, using coal, gas, nuclear, wind, hydro and solar. In addition to generation facilities where we hold equity interests, our portfolio includes long-term capacity and energy purchase arrangements. As at 31 December 2018, our equity generation capacity that was in operation and under construction stood at 19,108MW, while our long-term capacity and energy purchases amounted to 4,597MW. Among them, renewable energy accounted for 2,387MW and 652MW respectively.



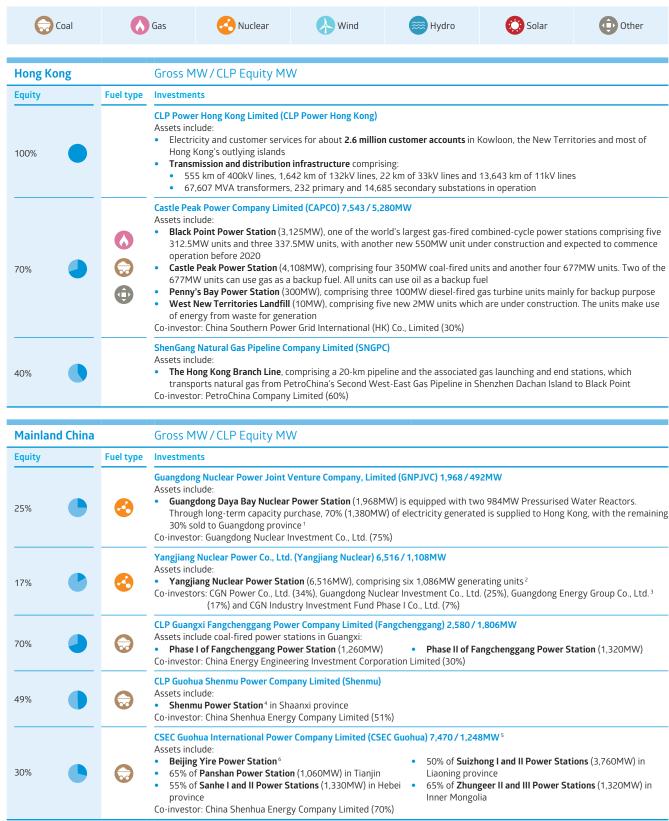


Generation capacity by market

(equity basis as well as long-term capacity and energy purchase arrangements)

Hong Kong	7,543MW
Mainland China	8,954MW
India	1,796MW
Southeast Asia and Taiwan	285MW
Australia	5,128MW
Total	23,705MW

Note: Minor discrepancies may result from rounding.



Notes:

- 1 Agreements have been reached to increase the proportion of energy supply to Hong Kong to slightly above 70% in 2014 and to about 80% from 2015 to 2023, with the remainder continuing to be sold to Guangdong province.
- 2 The fifth unit was commissioned in July 2018 and the sixth unit is targeted to be commissioned in 2019.
- 3 Formerly known as Guangdong Yudean Group Co., Ltd.
- 4 Shenmu Power Station ceased operation on 28 February 2018.
- 5 The 1,248 equity MW attributed to CLP, through its 30% equity interest in CSEC Guohua, takes into account that CSEC Guohua holds varying equity interests in the generating assets included in the 7,470 gross MW.
- 6 The Beijing Yire Power Station ceased operation on 20 March 2015.

Equity		Fuel type	Investments
29.4%	•		Shandong Zhonghua Power Company, Ltd. (SZPC) 3,060 / 900MW Assets include coal-fired power stations in Shandong province: Heze II Power Station (600MW) Liaocheng I Power Station (1,200MW) Co-investors: China Guodian Corporation (51%) and EDF International S.A.S. (19.6%)
50%			CLP-CWP Wind Power Investment Limited (CLP-CWP Wind) 99 / 24MW 7 Assets include wind farms in Liaoning province: 49% of Qujiagou Wind Farm (49.5MW) Co-investor: China Wind Power Holdings Limited (50%)
100%			CLP (Kunming) Renewable Energy Co., Ltd. (Xundian Wind) 50/50MW Assets include: Xundian I Wind Farm (49.5MW) in Yunnan province
100%			CLP (Laiwu) Renewable Energy Limited (Laiwu Wind) 149/149MW Assets include wind farms in Shandong province: Laiwu I Wind Farm (49.5MW) Laiwu II Wind Farm (49.5MW)
100%		A	CLP (Laizhou) Renewable Energy Limited (CLP Laizhou Wind) 99/99MW Assets include wind farms in Shandong province: • CLP Laizhou I Wind Farm (49.5MW) • CLP Laizhou II Wind Farm (49.5MW – under construction
100%		*	CLP (Penglai) Wind Power Limited (Penglai Wind) 48 / 48MW Assets include: Penglai I Wind Farm (48MW) in Shandong province
100%		A	CLP (Sandu) Renewable Energy Limited (Sandu Wind) 99 / 99MW Assets include: Sandu I Wind Farm (99MW) in Guizhou province
45%			Huadian Laizhou Wind Power Company Limited (Huadian Laizhou Wind) 41/18MW Assets include: Huadian Laizhou I Wind Farm (40.5MW) in Shandong province Co-investor: Huadian Power International Corporation Limited (55%)
25%	•		Huaneng Shantou Wind Power Company Limited (Nanao Wind) 60 / 15MW Assets include wind farms in Guangdong province: Nanao II Wind Farm (45MW) Nanao III Wind Farm (15MW) Co-investors: Huaneng Renewables Corporation Limited (50%) and Guangdong Wind Power Company Limited (25%)
19%			Jilin Datang Wind Joint Ventures (Jilin Datang Wind) 148/73MW Assets include wind farms in Jilin province: Datong Wind Farm (49.5MW) Shuangliao I Wind Farm (49.3MW) Co-investor: China Datang Corporation Renewable Power Company Limited (51%)
100%			Qian'an IW Power Company Limited (Qian'an Wind) 99 / 99MW Assets include wind farms in Jilin province: • Qian'an I Wind Farm (49.5MW) • Qian'an II Wind Farm (49.5MW)
49%		*	Shandong Guohua Wind Joint Ventures (Shandong Guohua Wind) 395 / 194MW Assets include wind farms in Shandong province: Dongying Hekou Wind Farm (49.5MW) Lijin I Wind Farm (49.5MW) Lijin II Wind Farm (49.5MW) Rongcheng I Wind Farm (49.5MW) Rongcheng I Wind Farm (49.5MW) Zhanhua I Wind Farm (49.5MW) Co-investor: Shenhua Renewable Company Limited (51%)
45%			Shandong Huaneng Wind Joint Venture (Shandong Huaneng Wind) 69 / 31MW Assets include wind farms in Shandong province: • Weihai I Wind Farm (19.5MW) • Weihai II Wind Farm (49.5MW) Co-investor: Huaneng Renewables Corporation Limited (55%)
9%			Shanghai Chongming Beiyan Wind Power Generation Company Limited (Chongming Wind) 48 / 14MW Assets include: Chongming Wind Farm (48MW) in Shanghai Co-investors: Shanghai Green Environmental Protection Energy Co., Ltd. (51%) and CPI New Energy Holding Company

- Notes:

 7 The 24 equity MW attributed to CLP, through its 50% equity interest in CLP-CWP Wind, takes into account that CLP-CWP Wind holds varying equity interests in the generating assets included in the 99 gross MW.
- 8 Construction is expected to commence in the first half of 2019.

Mainlar	nd China	(cont'd)	Gross MW/CLP Equity MW	
Equity		Fuel type	Investments	
45%			Sinohydro CLP Wind Power Company Limited (Changling Wind) 50 / 22MW Assets include: Changling II Wind Farm (49.5MW) in Jilin province Co-investor: Sinohydro Renewable Energy Company Limited (55%)	
100%			CLP Sichuan (Jiangbian) Power Company Limited (Jiangbian Hydro) 330 / 330MW Assets include: Jiangbian Hydropower Station (330MW) in Sichuan province	
100%			Dali Yang_er Hydropower Development Co., Ltd. (Dali Yang_er Hydro) 50 / 50MW Assets include: Dali Yang_er Hydropower Station (49.8MW) in Yunnan province	
84.9%	•		Huaiji Hydropower Joint Ventures (Huaiji Hydro) 129 / 110MW Assets include hydropower stations in Guangdong province with combined gross capacity of 129MW Co-investor: Huaiji County Huilian Hydro-electric (Group) Co., Ltd. (15.1%)	
100%		0	CLP (Lingyuan) Hejiagou New Energy Company Limited (Lingyuan Solar) 17/17MW ⁹ Assets include: Lingyuan Solar Power Station (17MW) in Liaoning province 10	
100%		0	CLP Dali (Xicun) Solar Power Co., Ltd. (Xicun Solar) 84/84MW 11 Assets include solar power stations in Yunnan province: • Xicun I Solar Power Station (42MW) • Xicun II Solar Power Station (42MW)	
100%		0	Huai'an Gangfa PV Power Company Limited (Huai'an Solar) 13 / 13MW ¹² Assets include: Huai'an Solar Power Station (12.8MW) in Jiangsu province	
100% 13		0	Jinchang Zhenxin PV Power Company Limited (Jinchang Solar) 85 / 85MW ¹⁴ Assets include: Jinchang Solar Power Station (85MW) in Gansu province	
100%		0	Sihong Tianganghu PV Power Co., Ltd. (Sihong Solar) 93 / 93MW ¹⁵ Assets include: • Sihong Solar Power Station (93.4MW) in Jiangsu province	
100%		(Hong Kong Pumped Storage Development Company, Limited (PSDC) Assets include: Right to use 50% (600MW, until 2034) of Phase I of Guangzhou Pumped Storage Power Station (1,200MW, non-equity interest), for serving our Hong Kong business under long-term capacity purchase agreement	
la alla			Cross MW/CLD Envitor MW	
India			Gross MW/CLP Equity MW	
Equity		Fuel type	Investments CIP Ledie Delivere Limited (CIP Ledie) 705 (422MW)	
60%		♦	CLP India Private Limited (CLP India) 705 / 423MW Assets include two projects in Gujarat state: Paguthan Power Station (655MW), a combined-cycle gas-fired power plant designed to run on natural gas with naphtha as alternate fuel Co-investor: CDPQ (40%) Samana I Wind Farm (50.4MW)	
60% ¹⁶		A	CLP Wind Farms (India) Private Limited (CLP Wind Farms India) 774 / 464MW Assets include: Andhra Lake Wind Farm (106.4MW) in Maharashtra state Bhakrani Wind Farm (102.4MW) in Rajasthan state Chandgarh Wind Farm (92MW) in Madhya Pradesh state Harapanahalli Wind Farm (39.6MW) in Karnataka state Jath Wind Farm (60MW) in Maharashtra state Jath Wind Farm (60MW) in Maharashtra state Mahidad Wind Farm (50.4MW) in Gujarat state Mahidad Wind Farm (50.4MW) in Gujarat state	

Notes:

- 9 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 20/20MW.
- 10 Lingyuan Solar Power Station commenced operation in July 2018.
- 11 Gross/CLP Equity MW are expressed on an alternating current (AC) basis. If converted to direct current (DC), they are equivalent to 100/100MW.
- 12 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 15/15MW.
- 13 In May 2018, CLP acquired the remaining 49% shareholding in Jinchang Solar, making it a wholly owned subsidiary of CLP.
- $14 \;\; \text{Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 100/100 MW.}$
- 15 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 110/110MW.
- 16 CLP's indirect equity ownership held through CLP India. CDPQ indirectly owns the remaining 40% through its equity stake in CLP India.

India (co	nt'd)		Gross MW / CLP Equity MW
Equity		Fuel type	Investments
60% ¹⁶			CLP Wind Farms (Khandke) Private Limited (Khandke Wind) 50 / 30MW Assets include: Khandke Wind Farm (50.4MW) in Maharashtra state
60% ¹⁶			CLP Wind Farms (Theni – Project II) Private Limited (Theni II) 50 / 30MW Assets include: Theni II Wind Farm (49.5MW) in Tamil Nadu state
60% ¹⁶			Jhajjar Power Limited (JPL) 1,320 / 792MW Assets include: • Jhajjar Power Station (1,320MW) in Haryana state, with two 660MW supercritical coal-fired units
60% ¹⁶			Tornado Solarfarms Limited (Tornado Solar) 20 / 12MW Assets include: Tornado Solar Farm (20MW) 17 in Maharashtra state
29.4% ¹⁸			Gale Solarfarms Limited (Gale Solar) 50 / 15MW Assets include: Gale Solar Farm (50MW) 17 in Maharashtra state
29.4% ¹⁸		0	SE Solar Limited (Veltoor Solar) 100 / 29MW Assets include: • Veltoor Solar Farm (100MW) 19 in Telangana state
Southea	st Asia a	nd Taiwar	Gross MW / CLP Equity MW
Equity		Fuel type	Investments
20%			Ho-Ping Power Company (HPC) 1,320/264MW Assets include: • Ho-Ping Power Station (1,320MW) in Taiwan Co-investors: Taiwan Cement Corporation (60%) and Mitsubishi Corporation (20%)
33.3%		0	Natural Energy Development Co., Ltd. (NED) 63/21MW ²⁰ Assets include: • Lopburi Solar Farm (63MW) in Central Thailand Co-investor: Electricity Generating Public Company Limited (66.7%)

Australia		Gross MW/CLP Equity MW		
Equity	Fuel type	Investments		
100% ²¹	♦	EnergyAustralia 5,251/4,478MW Assets include: Electricity and gas services for 2.55 million customer accounts in Victoria, South Australia, New South Wales and Queensland Hallett Gas-fired Power Station (203MW) Mount Piper Coal-fired Power Station (1,400MW) Tallawarra Gas-fired Power Station (420MW) Yallourn Coal-fired Power Station (1,480MW) and Brown Coal Open-cut Mine	•	Newport Gas-fired Power Station (500MW) ²² Jeeralang Gas-fired Power Station (440MW) ²² Pine Dale Black Coal Mine 50% of Cathedral Rocks Wind Farm (64MW) 20% of Wilga Park Gas-fired Power Station (16MW) 20% of Narrabri (2C contingent resource of up to 1,795PJ)
Long-term Offtake ²³	()	 Boco Rock Wind Farm (113MW) 100% offtake Gullen Range Wind Farm (165.5MW) 100% offtake Mortons Lane Wind Farm (19.5MW) 100% offtake Taralga Wind Farm (107MW) 100% offtake 	•	Waterloo Wind Farm Stage 1 (111MW) 50% offtake Gannawarra Solar Farm (50MW) 100% offtake Manildra Solar Farm (46MW) 100% offtake Ross River Solar Farm (116MW) 80% offtake

Notes:

- 17 Gross MW are expressed on an AC basis. If converted to DC, Tornado Solar Farm and Gale Solar Farm are equivalent to 27.6MW and 69MW respectively.
- 18 CLP's indirect equity ownership held through CLP India. CDPQ indirectly owns 19.6% through its equity stake in CLP India while Suzlon Energy Limited is shareholder of the remaining 51%.
- 19 Gross/CLP Equity MW are expressed on an AC basis. If converted to DC, they are equivalent to 120/58.8MW.
- $20\,\,Gross/CLP\,\,Equity\,\,MW\,\,are\,\,expressed\,\,on\,\,an\,\,AC\,\,basis.\,\,If\,\,converted\,\,to\,\,DC,\,they\,\,are\,\,equivalent\,\,to\,\,84/28MW.$
- 21 Except those specified without 100% equity interest.
- 22 EnergyAustralia acquired Ecogen Energy in April 2018, which included the Newport and Jeeralang Gas-fired Power Stations.
- 23 Relates to long-term power purchase from power stations in which CLP has neither equity nor operational control.